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Unlocking higher-value asbestos removal opportunities with ISO 45001

How Hazard Pro Removals turned safety
excellence into business growth

A BSI case study



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BSI provided us with a map. We went from knowing virtually nothing about management systems to genuinely understanding what we were doing and how to apply it every day in our business. We wanted a certification body that would challenge us, and that's exactly what BSI did.

Julia Bodyfelt

Co-Founder

Hazard Pro Removals

The company

Based in Auckland, New Zealand, Hazard Pro Removals is an environmental remediation specialist providing asbestos removal and related services across the North Island. The company, which employs 10 people, operates in one of the highest-risk and most heavily regulated sectors in the construction industry. To support its business growth ambitions and maintain its Class A asbestos removal licences, Hazard Pro Removals achieved ISO 45001 through BSI.

The challenge

In 2025 Shaun Burger brought on Julia Bodyfelt as his business partner with the goal to grow his business operating in a highly regulated sector.

However, the duo had limited experience with management systems, ISO standards and certification requirements.

Shaun and Julia needed to achieve ISO 45001 certification for the business to gain Class A asbestos removal licence, making it essential for future growth.

A Class A licence enables Hazard Pro to remove friable asbestos – the highest-risk form of the material – allowing the company to undertake the most complex asbestos removal projects.

ISO 45001 certification would also provide independent evidence of Hazard Pro's commitment

to health and safety, helping distinguish the business from less rigorous operators in a profession full of inherent risk.

Shaun and Julia quickly realized the scale of the challenge and they faced – they needed to build a robust management system, develop a comprehensive understanding of the legislation and demonstrate they could effectively manage health and safety risks associated with asbestos removal.

With ambitious growth plans and a desire to achieve certification before the end of 2025, they needed expert guidance to navigate the process.

The solution

BSI worked closely with Hazard Pro throughout its journey towards certification, providing guidance, expertise and a clear pathway. Early discussions with the BSI team helped the business understand what would be required to achieve ISO 45001, and identify the most effective way forward.

Through a structured gap analysis and certification process, BSI helped Hazard Pro assess its existing

practices, and establish a roadmap for building a compliant management system.

Hazard Pro also benefited from the experience of its BSI auditor, whose thorough and rigorous approach challenged Julia and Shaun to strengthen their hazard management framework and deepen its understanding of the standard.

The combination of technical expertise, practical guidance and support, combined with the dedication and determination of Shaun and Julia, enabled the business to move from a position of limited knowledge to certification within months.

As part of the ISO 45001 process, Hazard Pro conducted a gap analysis in July 2025. Despite starting with no formal management system, the business achieved certification within five months, with zero major non-conformances, zero minor non-conformances, and just two opportunities for improvement.

The result? A way of operating that not only met certification requirements but more importantly has become an integral part of how the business manages risk, and drives continual improvement.





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The benefit

ISO 45001 is essential for holding a Class A asbestos removal licence in New Zealand, providing Hazard Pro with a licence to operate and a platform for growth in one of the country's most highly regulated industries.

The business benefits are significant. The average cost of a B Class removal is NZ\$60 per square metre, while for A Class that figure stands at NZ\$150 per square metre. Rather than bidding for B Class tenders worth NZ\$50,000, the company is now bidding for major A Class tenders worth many millions.

Certification also enables the business to work with demolition companies that hold a B Class licence, with Hazard Pro providing the A Class expertise required to complete complex asbestos removal projects.

The practical benefits of this were evident in a successful major government tender, with Hazard Pro named lead contractor, and a larger B Class licence holding demolition company participating under Hazard Pro.

The certification also provides independent verification of Hazard Pro's commitment to safety, quality and professional standards.

The internationally recognized certification also provides a platform for future international expansion opportunities by enabling Hazard Pro to more easily establish operations in new markets should opportunities arise. The management system, meanwhile, has become a framework for continual improvement, helping the business manage risk consistently as it grows.

Why BSI

Hazard Pro chose BSI because of its global reputation as one of the most rigorous and respected certification bodies. Rather than seeking the easiest route to certification, the team wanted a partner that would challenge its thinking and help build a management system capable of supporting its long-term growth.

**HAZARD PRO
REMOVALS**

