

# bsi. PAS 7000 Supplier Prequalification

Many companies concede the fact that they know only 15% of their suppliers well, while the remaining 85% - including factories, people and machinery – is unknown. In today's fast moving world, this is a significant problem – particularly since supply chains are always evolving and increasing in complexity. One example relates to the evolving quality landscape which -encompasses non-physical attributes such as environmental, social and ethical impacts, as well as integrity, security and organizational behaviour issues. Without the right system in place, organizations cannot mitigate damage-arising from poor supplier performance, environmental, natural disasters, cargo disruptions, breaches of labour laws and other unforeseen incidents.

PAS 7000 Supply Chain Risk Management-Supplier Prequalification addresses these concerns directly and ensures clarity and transparency across the supply chain. It is the first PAS (Publicly Available Specification) in this area and has been developed with a global audience in mind. With PAS 7000, you'll be able to make informed decisions about whether or not to do business with potential supply chain partners now and in the future.

PAS 7000 was developed to establish a universally accepted and uniform package of important supplier information. This includes profiles, capabilities, business information, policies, procedures, and compliance and performance documentation. By having access to this data during the prequalification phase, buying organizations, procurement personnel and assessment providers will be able to make informed decisions prior to sourcing suppliers.

## PAS 7000 Prequalification Framework

BSI sponsored the development of PAS 7000 in response to requests from clients around the world seeking a universal standard information set about supplier profiles, capabilities and performance. This Publicly Available Specification is a supply chain information framework designed to support procurement activities for businesses of all sizes, all sectors and across the globe.

PAS 7000's segmented matrix approach offers a Prequalification Framework that includes core and additional topic modules to empower organizations with the flexibility to tailor specific needs and requirements within a structure of rules and principles that preserves the robustness and repeatability that one needs to drive business excellence.

Core Topic Classifications	Additional Topic Classifications
Organizational Profile Supplier Capabilities and Capacities Financial Information and Insurance Business Governance Employment Policies Health and Safety Data Protection Environmental Management Quality Management	Business Ethics Supply Chain Traceability Supply Chain Security Equal Opportunity and Freedom of Association Disciplinary Practice and Abuse Business Continuity Management

# Benefits of Implementing PAS 7000's Supplier Prequalification Approach

- **Increased Visibility:** Provides insight into potential suppliers' procedures and policies to ensure they align with corporate values and requirements before selection
- **Range of Topic Classifications:** Includes a wide range of potentially relevant topic categories to assess supplier qualification in multiple focus areas, such as environmental management, supply chain security and business ethics
- **Cost Savings:** Corporations are able to confidently select suppliers based on their compliance and alignment with mandatory requirements to mitigate the risk of a disruption occurring, and resulting financial loss
- **Holistic Risk Management:** Helps mitigate potential risks and reputational damage

The specification distinguishes between direct and indirect suppliers, while ensuring greater transparency and traceability of supplier identities, capacities and capabilities. In essence, PAS 7000 aims to mitigate supply chain reputational risk by asking: Who are they? Where are they? Can they be trusted?

## Why BSI Supply Chain Solutions?

BSI offers multiple risk-based solutions and services to help your organization manage and analyse supplier compliance and risk utilizing PAS 7000 self-assessments, and on-site audits. Our fully automated audit analysis and supply chain intelligence solutions allow you to visualize and identify potential supplier risk, while our supply chain verification auditing services provides on-site validation of supplier compliance to PAS 7000 criteria. Utilizing PAS 7000 and BSI's risk-based solutions and services increases supplier visibility and cost savings, while mitigating your exposure to future supply chain disruptions.

The standard PAS 7000 questionnaire is preloaded into our Supplier Compliance Manager (SCM) solution to allow users to customize the self-assessment by adding additional categories, and pushing it to prospective suppliers worldwide. Every step of the prequalification process can be managed and tracked within SCM, including Corrective and Preventative Action (CAPA) management to address supplier nonconformities. Our robust, risk-based assessment reports allow organizations to understand supplier risk and effectively identify qualified suppliers. SCM is infused with BSI's proprietary supply chain intelligence to provide a deeper look into geographic and individual supplier risk. BSI's Supply Chain Risk Exposure Evaluation Network (SCREEN) provides users with real-time, global supply chain disruption data and analysis in the areas of supply chain security, social responsibility and business continuity. Organizations that are utilizing PAS 7000 for supplier prequalification can use SCREEN intelligence to actively monitor and identify high risk sourcing locations based on their area of concern.

Further augmenting our solutions portfolio is BSI's Advisory Services, which can assist an organization in developing and implementing the PAS 7000 Supplier Prequalification Program, as well as identify any gaps in the current supplier management program. Our advisors will help identify high risk operations and locations in order to effectively tailor an organization's audit and prequalification programs. In addition, BSI can take the prequalification audits to another level with our Supply Chain Verification Auditing Service, VerifEye. Our auditing services will provide your organization with complete insight into your prospective suppliers practices and procedures by conducting on site visits. Our auditors are experienced in supplier prequalification assessments and in ensuring your organization has all the information it needs to make an informed decision during the supplier selection process.



For more information, please contact:

**BSI America Professional Services Inc.**  
4250 Drinkwater Boulevard, Ste 210  
Scottsdale, AZ 85251  
Tel: +1 480 421 5099

**BSI Professional Services Inc. EMEA**  
Kitemark Court, Davy Avenue  
Knowlhill  
Milton Keynes, United Kingdom  
MK5 8PP  
Tel: +44 0845 080 9000

**BSI Professional Services Inc. APAC**  
23rd Floor, Cambridge House, Taikoo Place,  
979 King's Road, Island East, Hong Kong  
Tel: +852 3149 3300