Welcome to the BSI little book of market access

International trade is an essential part of the modern, globalized world. It allows businesses to reach new markets, whilst allowing consumers access to goods or services that otherwise may not have been available domestically. Whilst supply chains are often complex and span the globe, businesses view the need to import, export and reach consumers and end users in new geographies as a business imperative. And despite recent disruptions, the outlook for global trade remains positive.

- According to the IMF’s World Economic Outlook Update from January 2021 global trade volumes are forecast to grow approximately 8% in 2021 and by 6% in 2022
- The World Bank has published that global GDP is expected to grow by 4% in 2021 and 3.8% in 2022

Meanwhile the international compliance landscape continues to evolve and the rules and regulations governing products placed on the market can vary from one country to another. It’s therefore important that businesses can effectively navigate this landscape to remain competitive, achieve their growth ambitions and to be resilient.

This handy booklet is your quick reference guide to some of the key market access requirements that are commonly needed by organizations and BSI can support.

The guide can be used by organizations throughout the supply chain: manufacturers, distributors, importers, or those involved in regulatory enforcement and market surveillance activities.
What is market access?

Market access is the process of understanding and implementing all applicable regulations and managing product compliance in accordance with those regulations in order to access certain markets.

In essence, market access is about getting the right product or service to the right market, in line with the right regulations, all in a timely manner. Although the processes that need to be followed may vary, they are designed to help give confidence to consumers, end users, regulatory authorities and manufacturers that the correct product requirements have been met.

When an organization has the processes in place to achieve and manage product compliance in an efficient and effective manner it can benefit by:

• **Speed to market with quality products**

• **Competitive advantage**

• **Greater market share**

• **And ultimately building greater organizational resilience**

However, managing this can be perceived as time-consuming activity, requirements can change from time-to-time and organizations need to ensure that they keep up-to-date. That's where BSI is well placed to work with organizations to support their market access requirements with teams of trusted experts who have an in-depth knowledge of standards, product testing and conformity assessment processes.
Access to the EU and EEA
European Union and European Economic Area

Whether you are a manufacturer, an importer or a distributor, BSI can work with you to achieve your global market access needs. In this section we explore some of the main market access programmes that BSI can support.

CE marking

What is CE marking?
CE marking is the manufacturer’s claim that a product meets the essential requirements of all relevant European Directives or Regulations.

What markets does it enable me to access?
CE marking is a legal requirement to access the EU 27 member states (Austria, Belgium, Bulgaria, Croatia, Republic of Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain and Sweden) as well as Norway, Iceland, Switzerland, Lichtenstein and in some cases Turkey. This applies no matter where you are located. Depending on the product, some other countries accept CE marking as a form of compliance with local requirements.

What do I need to do?

1. Identify all the CE marking Regulation(s)/Directive(s) that apply to your product. (Note there may be more than one)
2. Identify the essential requirements for your product. This information is contained in the relevant Regulation(s)/Directive(s)
3. Determine if you need the services of a Notified Body to affix the CE marking. BSI can provide this service for certain products. If your product is self-declared, then a Notified Body is not required
4. Understand which product conformity assessment procedures apply to your product, this will include some form of product testing
5. You will need a technical file that contains information that demonstrates the product conforms to the requirements of the Directive or Regulation
6. A Declaration of Conformity is then produced and the CE marking must be affixed to the product

As of 2023 The UK Market is no longer accessible via CE marking.
UKCA mark will be the mark used to access the England, Wales and Scotland markets.
What products can BSI offer CE marking services for?

BSI in the Netherlands is a Notified Body (number 2797) for products covered under the following Regulations/Directives:

- Construction Products Regulation (CPR 305/2011)
- Gas Appliance Regulation (EU 2016/426)
- The Marine Equipment Directive (MED) 2014/90/EU
- Pressure Equipment Directive (PED) 2014/68/EU
- Personal Protective Equipment (PPE) Regulation (EU 2016/425)
- Medical Devices and IVDs

(*Please note these services are delivered by BSI Regulatory Services)

BSI can also deliver services such as testing and technical/document reviews to support you with CE marking for the following:

- Low Voltage Directive (LVD 2014/35/EU)
- Machinery Directive (2006/42/EC)
UKCA marking

What is UKCA marking?

UKCA marking came into force from January 2021 and it stands for UK Conformity Assessed (UKCA). It indicates conformity with the applicable requirements for products placed on the market within Great Britain.

What markets does it enable me to access?

UKCA is required for certain products being placed on the market in Great Britain (England, Wales and Scotland). It is not recognized in the European Union.

Northern Ireland has their own unique position, download our fact sheet to find out more.

What do I need to do?

The process to achieve UKCA marking is currently largely the same as for CE marking. Instead of a Notified Body, organizations will need to select an Approved Body where the services of a conformity assessment body is required. BSI (UK) has been appointed an Approved Body for UKCA marking (number 0086) and can deliver services to support UKCA marking.

BSI can work with organizations on the required conformity assessment procedures under the following areas:

• Construction products
• Personal Protective Equipment
• Gas appliances
• Pressure equipment
• Lifts
• Marine equipment
• Measurement instruments
• Fire equipment
• Radio equipment
ESMA certification (Emirates Authority for Standardization and Metrology)

What is ESMA certification?
ESMA is the Emirates Authority for Standardization and Metrology. ESMA has implemented conformity assessment schemes required for market access into the UAE: the Emirates Conformity Assessment Scheme (ECAS), and the Emirates Quality Mark (EQM). The necessary conformity assessment route depends on the product in question. The main purpose of the ECAS and EQM schemes can be described as ensuring “appropriate measures” are taken to protect people, animals and property — and the planet.

What do I need to do?
The process you need to follow depends on whether you require ESAC or EQM certification. You cannot self-declare or self-certify that you’ve met an ECAS standard. You have to use an ESMA-approved third party such as BSI, a designated Notified Body for ESMA for the provision of ECAS and EQM certification. Contact BSI to find out more about the route you will need to follow.

What products can BSI offer ESMA certification for?
The ESMA certification schemes are implemented under Federal Law 28 and BSI is approved under the guidelines of the scheme to provide certification for the following categories of product:

- Low voltage equipment and appliances
- Personal Protective Equipment (PPE)
- Electrical water heaters
- Restriction of hazardous substances’ regulations
- Gas hobs and cooking ranges

What markets does it enable me to access?
This applies to certain products being placed on the market in the United Arab Emirates (UAE). Given that standards adopted in the UAE often transfer to neighbouring countries such as Oman, Qatar, Kuwait and Saudi Arabia it may also be relevant for other Middle Eastern markets outside the seven states that make up the UAE.
Access to Gulf States

The Gulf Conformity Mark (G-Mark)

What is The Gulf Conformity Mark?

The G-Mark or Gulf Conformity Mark is a certification mark designed to ensure the quality and safety of products placed on the market in the member states that form the Gulf Cooperation Council (The GCC). BSI is a Notified Body appointed by the Gulf Standardization Organization (GSO) that enables organizations to affix the G-Mark.

What markets does it enable me to access?

The G-Mark enables market access to the Gulf states including Saudi Arabia, Kuwait, United Arab Emirates, Bahrain, Qatar, Oman and Yemen.

What do I need to do?

This depends on how the product is classified as products fall into one of two “lists”. Manufacturers of “list one” products must have a quality management system (such as ISO 9001) in place to ensure production quality, they must hold a written “Declaration of Conformity”, and if these requirements can be evidenced they can affix the G-Mark to the product. This is effectively a self-declaration process. Products in “list two” require the services of a GSO-appointed Notified Body such as BSI. We will carry out a technical file review to verify the product meets the relevant Gulf Technical Regulation. The manufacturer must have a quality management system such as ISO 9001 in place. And the manufacturer must hold a technical file for each report containing test reports, a Declaration of Conformity, a risk assessment and technical specifications. If the requirements are met, then certification is granted and the G-Mark can be affixed to the product.

Note: all G-Mark certified products must be registered on the Gulf Conformity Tracking System which is an online database of certifications run by the GSO.

What products can BSI offer G-Mark related services for?

BSI is able to offer services for products such as low-voltage electrical products and household appliances including:

- Electric fans
- Refrigerators/freezers
- Clothes washers/dryers
- Food grinders/ mixers/ juice extractors
- Toasters
- Hair-dressing apparatus/ hand dryers
- Electric heating apparatus
- Microwave ovens
- Cookers/grills/ovens
- Water heaters
- Electric irons
- Air conditioners
- Plugs and sockets
Access to The Kingdom of Saudi Arabia

SASO

What is SASO?

SASO is the Saudi Standards, Metrology and Quality Organization. It was established pursuant to the Royal Decree No. M/10 dated 1992-03-03H (17/4/1972 G). SASO requires products exported to Saudi Arabia to show compliance with the applicable Saudi Technical Regulations and Saudi Standards as part of the Saudi Arabia Conformity Assessment Programme.

What markets does it enable me to access?

This scheme enables market access to The Kingdom of Saudi Arabia.

What do I need to do?

The process for regulated products is a two-phase process comprising of; the Product Certificate of Conformity (PCoC) and then the Shipment Certificate of Conformity (SCoC).

The Product Certificate of Conformity (PCoC) is issued in the country of origin by a SASO-approved certification body, it is valid for one year and for a specific product. This document provides evidence that the relevant standards have been met.

The SASO PCoC must be attached to the documents of the shipment to complete clearance when arriving at the Saudi customs ports.

An e-platform certification system, known as SABER, is operated by SASO. This is used to apply and process product conformity certificates electronically for Saudi market access.

What products can BSI offer SASO related services for?

BSI’s scope for SASO includes low voltage electrical devices and equipment, such appliances, electrical components, and luminaires.
Access to Australia and New Zealand

BSI Benchmark certification

What is BSI Benchmark Certification?
The Benchmark Mark is a registered certification mark owned and operated by BSI. BSI is accredited by JAS-ANZ (The Joint Accreditation System of Australia and New Zealand), to deliver this as an independent certification body.

What markets does it enable me to access?
Benchmark certification enables you to access Australia and New Zealand.

What do I need to do?
1. Identify which standard(s) applies to your product.
2. The product will then need to be tested to demonstrate it meets the requirements of the standard. You may need to submit a number of samples for this. These will typically assess areas such as safety, durability and fitness for purpose. Testing can be conducted at the BSI laboratories in the UK, or at other NATA or ILAC registered laboratories.
3. Next a site assessment will take place where your quality management system is assessed to identify if your management and processes are capable of consistent product manufacture and that the final product complies with the applicable standard.
4. If the product meets the required standard, then a BSI Benchmark certificate is issued. This will enable you to affix the Benchmark logo on products.
5. Annual surveillance audits must then occur to maintain the product certification. A re-audit is usually necessary when there have been changes to the product design, use, method or place of manufacture, or when new standards become applicable, or when new products are added to the range.

What products can BSI offer Benchmark certification related services for?
- **Construction products including**: Safety glass, windows, plywood, plasterboard, insulation, pipes and plumbing fixtures, tanks and sanitary fixtures
- **Steel products including**: Structural steel, hot-rolled steel, reinforcing steel and cold-formed steel
- **Fire equipment including**: Fire detection, fire alarm systems and fire extinguishers
- **Personal Protective Equipment (PPE) including**: Eyewear, helmets, respirators, footwear, clothing, fall arrest equipment and gloves
- **Other safety products including**: Safety child restraints, bicycles, potting mix, ladders, prams, cots, jacks and breathalysers
Australian/New Zealand Gas Safety Certification (AGS)

What is Australian/New Zealand Gas Safety Certification (AGS)?

It is a conformity assessment scheme to certify gas appliances and components against Australian and New Zealand standards to comply with local legislation according to the requirements of the Gas Technical Regulators Committee (GTRC). BSI has been appointed as a gas product conformity assessment body, and is accredited by JAS-ANZ, to provide this certification for clients globally.

What markets does it enable me to access?

It enables access to Australia and New Zealand.

What do I need to do?

This is typically a four-step process.

1. Understand which standards are relevant to your products and submit your application to BSI.
2. The products then need to be tested in an accredited laboratory.
3. The final product design is then inspected by the conformity assessment body.
4. If the required standards are met, your certificate is issued and the Gas Compliance Mark and AGS logo must be affixed to the product.

What products can BSI offer Australian/New Zealand Gas Safety certification for?

Under the AGS certification programme products fall into two groups. “Type A” gas appliances which include:

- Domestic type gas appliances, including barbecues
- Patio heaters and water heaters
- Industrial gas appliances, including direct-fired air
- Heaters and radiant gas heaters
- Commercial catering equipment
- Camping and leisure appliances

And gas components which include:

- Gas valves, regulators, flame safeguards, thermostats and combination controls
- Electronic gas burner control systems and leakage detection systems
- Gas hose assemblies and connectors

Note: Product surveillance inspections will usually take place each year to maintain product certification. Products may need to be re-tested and the certification updated if products are modified, manufacturing processes are changed, or new standards and regulations become applicable.
Access to Europe

**ENEK Certification**

**What is ENEC certification?**

ENEK Mark is a voluntary quality mark and can only be granted by approved independent testing laboratories, such as BSI.

**What markets does it enable me to access?**

The ENEC mark is complementary to the mandatory CE marking on the electrical products placed on the European market. This voluntary certification scheme demonstrates compliance with relevant European (EN) safety standards.

**What do I need to do?**

As a full certification scheme (ISO Type 5), the process includes:

1. Type testing of the products to ensure it complies with appropriate European safety standards (ENs)
2. The manufacturer must have an ISO 9001 compliant quality management system which includes undertaking an annual factory inspection
3. Ongoing quality monitoring of the product and production processes are undertaken by the manufacturer
4. The product is re-tested every two years to ensure continued compliance

**What products can BSI offer ENEC certification for?**

We offer ENEC certification for many electrical products including:

- All types of luminaires, their fittings and components, including fixed and portable general-purpose luminaires, recessed luminaires, street lighting and garden luminaires
- LED modules for general lighting purposes
- Safety isolating transformers
- Power supply units
- Controls, switches and connecting devices
- Lamp control gear
- Plugs, sockets and appliance couplers
- Fixed capacitors
- Household electrical appliances, including vacuum cleaners, washing machines, dishwashers, toasters, heaters, microwaves, fridges, cookers, lawn mowers and security alarm systems
- Consumer electronics, such as hand-held electrical tools and audio/video equipment
- IT equipment
Keymark certification

What is Keymark certification?
It is a voluntary quality mark and goes beyond the minimum requirements (as required for CE marking).

What markets does it enable me to access?
Keymark certification provides European market access.

What products can BSI offer Keymark certification for?
Keymark certification generally covers construction products including:
- ceramic tiles
- clay pipes
- fire extinguishers
- heat pumps
- solar thermal products
- thermal insulation materials
- thermostatic radiator valves

RADMAC certification

What is Radmac certification?
Kitemark clients with certification to Radiators and convectors. Technical specifications and requirements (EN 442) qualify for RADMAC and so would use the Kitemark logo. Goes beyond the minimum requirements of CE marking (clients would need to have CE marking as well).

What markets does it enable me to access?
European market access

What do I need to do?
Kitemark clients with certification to EN 442 qualify for RADMAC and so would use the Kitemark logo

What products can BSI offer Radmac certification for?
BSI is a member of five certification bodies in Europe for this scheme. We offer this scheme for:
- radiators
- fan assisted radiators
- convectors
- trench convector
Access to Multiple Global Markets

IECEE CB certification scheme

What is IECEE CB certification?

The IECEE CB (Certification Body) Scheme is owned and operated by the International Electrotechnical Commission (IEC). It is an international system for conformity testing and certification of electrotechnical equipment and components. The system is based on mutual recognition of CBTCs (Certification Body Test Certificates) by IEC members meaning that one certificate is recognized in multiple markets. BSI is a National Certification Body (NCB) for this scheme.

What markets does it enable me to access?

It can help simplify the compliance process by giving market access to over 50 countries including the US, Australia, Germany, China, South Africa, India, Japan, the UK and more. (A full list of participating countries can be found on the IEC/IECEE website).

What do I need to do?

Typically this is a seven-stage process as follows;

1. Apply for a CB Test Certificate and Test Report to an IECEE National Certification Body (NCB)
2. The product will be tested based on the relevant IEC standards at a recognized CB Testing Laboratory (CBTL) or an approved facility run by the manufacturer.
3. A test report will be issued by the CBTL
4. The NCB reviews and validates the Test Report and issues a CB Test Certificate
5. The company sends the CB Test Certificate and Test Report to participating NCBs in countries it wants to do business with
6. The other countries’ NCBs review the Test Certificate and Report and then issue their own national certification, (usually without re-testing of the product)
7. The national marks of conformity of the other NCBs are affixed to the product (if authorized to do so).

What products can BSI offer IECEE CB certification for?

- Electronic controls
- Switches and automatic controls for household appliances
- EMC (Electro Magnetic Compatibility) of products
- Household equipment
- Lighting – including luminaires
- Measurement, control and laboratory equipment
- Medical electrical equipment
- IT and office equipment
- Audio visual, information and communication technology
Think trust and confidence, look for the Kitemark™

What is Kitemark certification?

BSI Kitemark™ certification has provided many organizations with the tools to access new markets, as well as to successfully expand and grow in their home markets. The BSI Kitemark is one of the world’s longest standing quality marks, originating in 1903. Awarded only from BSI, the Kitemark is widely recognized as a mark of trust, offering a successful route to product differentiation and independent validation of an organization’s product claims.

![BSI Kitemark logo]


– Deborah Graham-Wilson, Head of Marketing for Eland Cables

What markets does it enable me to access?

The Kitemark is recognised globally by many government, industry and trade bodies as a mark of quality and trust for products and services meeting and exceptionally high standard. Kitemark certification meets the high requirements of a type 5 programme (ongoing product conformity testing and factory assessments) to ISO 17067 accreditation standards. Key markets specifying Kitemark certification include the UK and UAE.

What do I need to do?

The route to Kitemark certification can differ slightly depending on the product, but as a product certification scheme defined as a type 5 by BS EN ISO 17067 the key steps can be described as follows:

- Each BSI Kitemark certification scheme involves a determination of conformity to the relevant standard or specification of the product which may involve product type testing. This may be a two-stage process depending on the scheme/product
- It also requires an assessment of the quality management system (such as ISO 9001) operated by the client
- Once the evidence from the first two stages has been reviewed and the required standard(s) met, a Kitemark certificate (License) is issued. This displays the Kitemark certificate number (usually in the format KM XXXXX) which can be displayed on products and can be checked on the BSI VerifEye directory
- Each BSI Kitemark certificate holder will undertake a programme of continuing surveillance to ensure that consumers can be confident that standards remain high
- This can include routine testing of the product or process or service from the factory or open market and then further visits to assess the continuing compliance of the management system
What products can BSI offer Kitemark™ certification for?

Kitemark certification is only available from BSI. Organizations finding success from utilizing the trust that Kitemark brings to their products or services include those producing:

- Personal Protective Equipment (PPE)
- Fire equipment
- Flood equipment
- Emergency lighting and luminaires
- Gas and electrical appliances including ancillary equipment
- Fenestration products including glass, locks, windows and doors
- Construction products including aggregates, iron work, pipes and drainage products
- IoT and connected devices as well as mobile apps
- Building Information Modelling (BIM)
- Domestic furniture
- Hygienic premises
- Innovation management
- Food and beverages
- And more

For more information visit bsigroup.com
Emerging market access trends: The Internet of Things (IoT)

**IoT and connected device regulations**

As the volume of connected devices grows, issues such as privacy, security, and consumer trust are being addressed through the emergence of a number of market access regulations. With BSI’s expertise in testing, connected devices and regulatory compliance we are leading the way enabling clients to navigate this landscape. Below is a summary of some of the regulations which are either in place or about to come into force.

**The United Kingdom**

The UK Government announced that by the end of 2021 it intends to move forward with a proposed regulation for Consumer IoT products such as smart appliances, locks, cameras, security/fire detection systems, entertainment systems, toys, and lifestyle products. Although full details are yet to be outlined, it is proposed that there will be two routes to conformity.

1. It will make mandatory the first 3 principles of their code of practice (as embodied in ETSI EN 303 645).
2. Relevant standards will be designated that can be implemented in lieu of the security requirements in legislation. It is intended that this approach will facilitate alignment across jurisdictions.

**Singapore**

The Cyber Security Agency of Singapore (CSA) has launched the Cybersecurity Labelling Scheme (CLS) for consumer smart devices in 2020. Initially this covers Wi-Fi routers and smart home hubs, but it is set to move to "all categories" of consumer IoT devices. The aim is to enhance IoT security, boost general cyber hygiene, and better safeguard the country’s cyberspace and although this is voluntary at present it is likely to become a mandatory market access requirement.

The testing has four rating levels, with the first and second levels being self-declared by the manufacturer. The third and fourth level both require the testing to be provided by an independent testing laboratory. Further information can be found on the Cyber Security Agency of Singapore website.

**The United States of America**

The IoT Cybersecurity Improvement Act was signed into US federal law on December 4, 2020. It is designed to cover federal government contracts but is likely to cover consumer products soon. Any devices not meeting the new compliance guidelines would be prohibited for government business as soon as 2022.

In addition to this federal regulation, California and Oregon have also introduced regulations for IoT products placed on the market in these states.
BSI training courses to support market access

BSI Training Academy courses can enable you to navigate the relevant rules and regulations for certain market access programmes.

These can be delivered in a number of different ways depending on your requirements including:

• **Live, online classrooms by expert BSI tutors**
• **In house at your site (depending on local restrictions/guidelines) delivered by a BSI tutor**

**Current courses include:**

• CE and UKCA Marking Essentials training course
• Pressure Equipment Directive essentials training course

**Coming soon**

A number of courses that cover UKCA marking in more detail are being developed. These are set to cover the following product groups: electrical equipment, gas appliances and fire appliances.

**Contact your local BSI office for more information as available courses may vary from country to country.**
Glossary of terms and definitions

Whilst this list is not exhaustive, here are some of the most common terms and acronyms to look out for.

**Accreditation**
Accreditation refers to the formal recognition by a specialized body - an accreditation body - that a certification body (such as BSI) is competent to carry out certification in specified business sectors. UKAS is the UK's appointed national accreditation body. (Note using "accreditation" as an interchangeable alternative for certification or registration is wrong, because it means something different.)

**Authorized representative**
Authorised representatives and responsible persons based in the EU will no longer be recognized in Great Britain from 1 January 2021.

**Approved body**
These are the organizations who are recognized by the UK Government to carry conformity assessment services to support UKCA marking. These organizations will have previously been operating as EU Notified Bodies but have had their status converted under the new UK framework to that of an approved body. BSI is an approved body for UKCA marking (number 0086). Note - UK approved bodies will still be able to act as notified bodies for the Northern Ireland market only from January 2021.

**Conformity assessment**
Conformity assessment involves a set of processes that show a product, service or system meets the requirements of a standard. Product testing and certification are often key components of conformity assessment, and are often required before a product is authorized for sale on the market. For example, UKCA marking is a conformity assessment scheme for UK market access.

**CE**
Officially, CE has no meaning as an abbreviation, but may have originally stood for Communauté Européenne (European Community) or Conformité Européenne (European Conformity). The CE marking is a mandatory European marking for certain product groups to indicate conformity with the essential health and safety requirements set out in European Directives/Regulations.

**Designated standard**
"Designated standards" refer to that standards that support the UKCA marking conformity process. In the UK, they replace harmonised European standards. Many thousand harmonized standards will be designated by the UK Government from the end of 2020 to support new UK regulations. You can check on the [UK government website](#) to see if a standard is designated.
**Distributor**
Under UKCA, those currently operating as a "distributor" will need to fulfill the obligations of an "importer". (BSI has produced a document about the role of the Importer under UKCA).

**EN**
This is an abbreviation of European Normative (Standard).

**ENEC**
European Norms Electrical Certification. An industry-based certification scheme that operates as European mark for electrical products.

**ESMA**
This is the Emirates Authority for Standardization and Metrology (ESMA) who operates as the sole Standardization Body in the United Arab Emirates under the Law No. 28/2001.

**EU27**
This refers to the 27 European Union counties (after the UK left the EU in 2020). They are: Austria, Belgium, Bulgaria, Croatia, Cyprus, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.

**Great Britain**
This refers to the whole of England, Scotland and Wales, but not Northern Ireland. (It does include islands such as the Isle of Wight, Anglesey, the Isles of Scilly, the Hebrides and the islands groups of Orkney and Shetland that are part of England, Wales or Scotland).

**Harmonized standard**
A harmonized standard "is a European standard elaborated on the basis of a request from the European Commission to a recognized European Standards Organization (such as CEN, CENELEC or ETSI) to develop a European standard that provides solutions for compliance with a legal provision. Conformity to harmonized standard form the basis of compliance with CE marking.

**Importer**
An importer is an organization or entity that brings goods into the UK from outside of the UK and makes them available on the market in Great Britain for the first time. Information from the UK Government may be found here.

**Manufacturer**
This is the entity who makes the product and usually who places it on the market (unless they are an importer).
Mutual acceptance
A mechanism through which certain conformity assessment bodies in certain product categories can test products to certify their conformity with technical regulations from another body or geography, and have that certification recognized and accepted in the given geography.

Northern Ireland
Part of the United Kingdom occupying the north eastern part of the island of Ireland.

Notified Body
A notified body is an organization designated by an EU country to assess the conformity of certain products before being placed on the market. These bodies carry out tasks related to conformity assessment procedures set out in the applicable legislation, when a third party is required and these procedures enable the CE marking to be affixed.

"On the market"
A good is 'placed on the market' when a written or verbal agreement (or offer of an agreement) to transfer ownership or possession or other rights in the product is exchanged. This does not require physical transfer of the goods.

Statutory Instrument
Statutory Instruments (SIs) are a form of legislation in the UK which allow the provisions of an Act of Parliament to be subsequently brought into force or altered without Parliament having to pass a new Act. These have been used to bring legislation into UK law which is applicable for UKCA conformity assessment processed.

SASO
The national standards body for the Kingdom of Saudi Arabia whose responsibilities include ensuring the applying of mandatory Saudi standards (Technical Regulations) and conformity assessment procedures, in conjunction with relevant authorities.

Surveillance
This is one of the activities (and may include testing, inspection, auditing, examination or evaluation) required for certain products, on a periodic basis, to ensure the product fulfils the given requirements of standard.

The United Kingdom
The United Kingdom is the official name for the country consisting of Great Britain (England, Scotland and Wales) and Northern Ireland.
**Type examination certificate**
A document issued by an approved body (for UKCA marking) or a Notified Body (for CE marking) carrying out an type-examination in which it certifies that the product example under consideration complies with the provisions applicable to it.

**UK Declaration of Conformity**
This is an important document which must be drawn up for most products lawfully bearing a UKCA marking. The manufacturer must ensure that the DoC contains certain information such as the name and address of the manufacturer as well as other information. The UK DoC should also be made available to authorities carrying our market surveillance is requested.

**UKCA mark**
This is the logo which may be affixed to products.

**UKCA marking**
This is more than the mark; it also refers to the declaration that the manufacturer makes when they are placing the product on the market.

**UKNI mark**
The UKNI marking is a new conformity marking for certain products placed on the market in Northern Ireland which have undergone mandatory third-party conformity assessment against the relevant EU Regulations by a body based in the UK. The UKNI marking will not be recognized on the EU market.
Why BSI?

We are committed to working with you to build a trusted partnership as you grow your business for the long-term. When you need to keep up-to-date and comply with the latest regulatory requirements BSI is ideally placed to support your market access needs. With 83 offices worldwide our global reach combined with our local presence means we are never far away and always on hand to work with you. What’s more, our teams of trusted experts have an in-depth knowledge of standards and market access requirements that can enable you to successfully navigate the evolving regulatory landscape so your business remains resilient.

At BSI, we understand that having confidence in your Notified Body to deliver an efficient and robust CE marking service is important. BSI is ideally placed to work with organizations who need to access multiple markets and we can offer a transfer service with comprehensive support so as to reduce the risk of any disruption to your business.
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