

Tranzlease Gains Digital & Competitive Advantage with ISO/IEC 27001 Certification.

PERSONAL CAR LEASE

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COMPREHENSIVE !
INTELLIGENT !



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"ISO 27001 helped us in understanding the risk inside and orchestrating it to build a framework that enables our security policies and controls, enforces people & processes to identify and protect the information and ensure IT governance." - **Vishal Sinha, President & CIO**

TRANZLEASE Background

Tranzlease is one of the fastest growing automobile leasing company in India. Tranzlease is an institution dedicated to create an automotive lifestyle for the Indian consumer. Tranzlease management approach is not only limited to provide auto-leasing as an effective financial tool but also to develop company into a one stop solution for all vehicle related consumer needs of the Indian car buyer – from customer acquisition to product – to procurement to car consulting

to financing -to insurance - to maintenance & disposal and a host of other related products

and services, we are India's most innovative automobile solutions company.

Why ISO 27001?

To go digital, T2L has invested substantially in technology to build up scalable infrastructure and secured virtualized DC, Enterprise Cloud, mobility, security & Analytics which can support ERP, various portals, innovation in product development and digitally transform the business and various technology initiative aligned to the strategy of the Tranzlease under captive technology division to build technology as an edge for Tranzlease.

Furthermore, with customer facing portals, ERP, IBM Lotus dominos, SharePoint DMS, CRM, Asset Management including TranzDrive & TranzTotal program, ISMS was a must to be with to ensure customers that we are protected. Says Sinha

We are fully digital with complete business process automation and

we were the pioneer to provide an online car account to our end users with a secured login to manage their vehicle lease experience. We managed to secure information across organization at all levels with DLP, IRM and DMS to further strengthen information security. Adequate controls have been built to protect data center at various level through IDPS, malware protection, gateway level and end point security.

Customer Needs

"Majority of our customers are listed companies in BFSI, technology, healthcare & Pharma segments who are very much sensitive to information & cyber security, PII, data privacy & sharing norms.

Trusted sites & security is going to play an important role in the digital age where data protection & privacy have compliances to meet and

subject to audit; Moreover data takes the primary seat of business with more and more data exchange. Says Vishal Sinha, CIO & CISO

Majority of our customers are data compliant in all respect and do seek such levels compliance and adherence too. With digital taking front face with technology acting as enabler of business, security is of utmost importance.

Customer Benefits

- Tranzlease went ahead into ISO/IEC 27001:2013 in 2013 and implemented the standards across the business process driven by ERP and its various customer portals to be audited for the standard, which helped Tranzlease assure its existing & prospective customers, financing partners, banks, shareholders and investors about the company's commitment to information security.
- With ISO/IEC 27001:2013 standard certification in place, internal audits, documentation, correction and actions ensures that necessary processes & procedures are checked and updated on a consistent basis. A qualified, competent and dedicated team with a commitment to information

security and IT governance as a differentiator for Tranzlease.

- The sign of trust has been noticed among the customers and users with respect to online access, data exchange and adequate controls to protect data.

Challenges

"Challenges always exist, being into financial services, board was supportive to move into ISMS framework with a commitment to adhere to the standard however obtaining employee buy-in came as a challenge however with "Use case "in hand, made us sail smoothly as a team to articulate the value of information security program" says Vishal..

Getting security team and sponsor trained in short time was a challenge but BSI extended all support with respect to training and documentations standards and preparedness for audit.

Mapping business process with business ownership came as challenge at first but having process owners in Security council team helped us build controls and clean all gaps which we could show during re-cert. "

Why BSI?

BSI's reputation preceded itself. Tranzlease made the decision to obtain its ISO/IEC 27001

certification through BSI because BSI's auditors fully brought in value for the program and stressed on the need for security throughout Tranzlease's business rather than asking us to go through checklists, BSI's auditors worked hand-in-hand with Tranzlease's employees to gather answers and proof that tasks and processes have been accomplished correctly.

"They want to see evidence and understand why we do it the way we do it,"

BSI auditors have decades of experience working with an array of different business sectors, so they not only understand the challenges a business could be facing, but also have the skills to recognize where excellence can be achieved and transferred to employees.

"BSI is always ready to help us out or talk to us on the phone

when we need assistance," he said. "We couldn't be happier with our relationship with BSI."



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