edgescan™ Case Study:

Value Proposition Study for CISO’s and C-Level executives

‘Communicating Value to the C-Suite’
‘edgescan – The value proposition to CISO’s’

CISO’s understand the need for security across the enterprise.....edgescan’s SaaS (Security as a Service) can truly help any organisation achieve greater cyber security and compliance....

Visibility and Measurement
What systems are under cyber security management? How frequent are they being tested? What are the gaps. Are all critical systems being protected? Do we have any open critical risks? Items such as these can be easily verified via the edgescan portal. Integration into generic GRC dashboards or wider ticketing systems is also easily done with the edgescan API.

Cybersecurity Risk Prioritization at scale
The ability to see the cyber security posture across an entire global enterprise, prioritize risk and hence use the vulnerability intelligence for actionable tasks is commonplace with edgescans validated vulnerability data. Anything published on your personal portal is validated as real and risk rated accordingly helping you prioritize quickly and efficiently.

Budget and Investment
From retaining a strong information security team by letting edgescan deliver the “heavy lifting” aspects of cyber security, to significant financial savings coupled with increased coverage compared with traditional cybersecurity methods edgescan is used by both global leading organisations and SME’s alike due to scale, accuracy and cost savings that can be attained using the edgescan SaaS model.

Situational Awareness
Being made aware of what you need to know when and where you need to know it can be easily achieved with edgescans “Events” functionality and API. Customisable alerts via any communication medium are available resulting in you being informed of issues important to you wherever you are.

Technical Security Awareness
Edgescan provides support, assistance to our client development and technical community such that your team can be upskilled over time and naturally improve secure systems development and deployment.
What client executives say about edgescan

**Best of Breed Technology...**
“Best of breed product that allows my organization to scale to an enterprise level.... The expertise and delivery of this service has been outstanding. There is a lot of subject matter expertise. A very mature API to integrate other products into. This products allows me to scale at an enterprise level.”
- Manager, Application Security, Firm Size: 30B + USD

**High-touch and Customer focused...**
“Excellent Customer Focus And Consistent Delivery...Their customer focused approach acts as a significant differentiator. They have introduced a fresh perspective on our pen testing methodology and I would have no hesitation in recommending them.”
- Security Architecture Manager, Firm Size: Gov't/PS/ED 5,000 - 50,000 Employees

**Responsive and evolving....**
“A Key Asset To Our Info Sec Programme.... To date we have found the service to be extremely responsive to our needs allowing us to meet our software delivery priorities following our SSDLC. The Edgescan service, is continuing to evolve and deliver real value with WAF and JIRA integration for example; they are a company which seeks out and listens to their customers.”
- Information Security Officer, Firm Size: 250M - 500M USD