



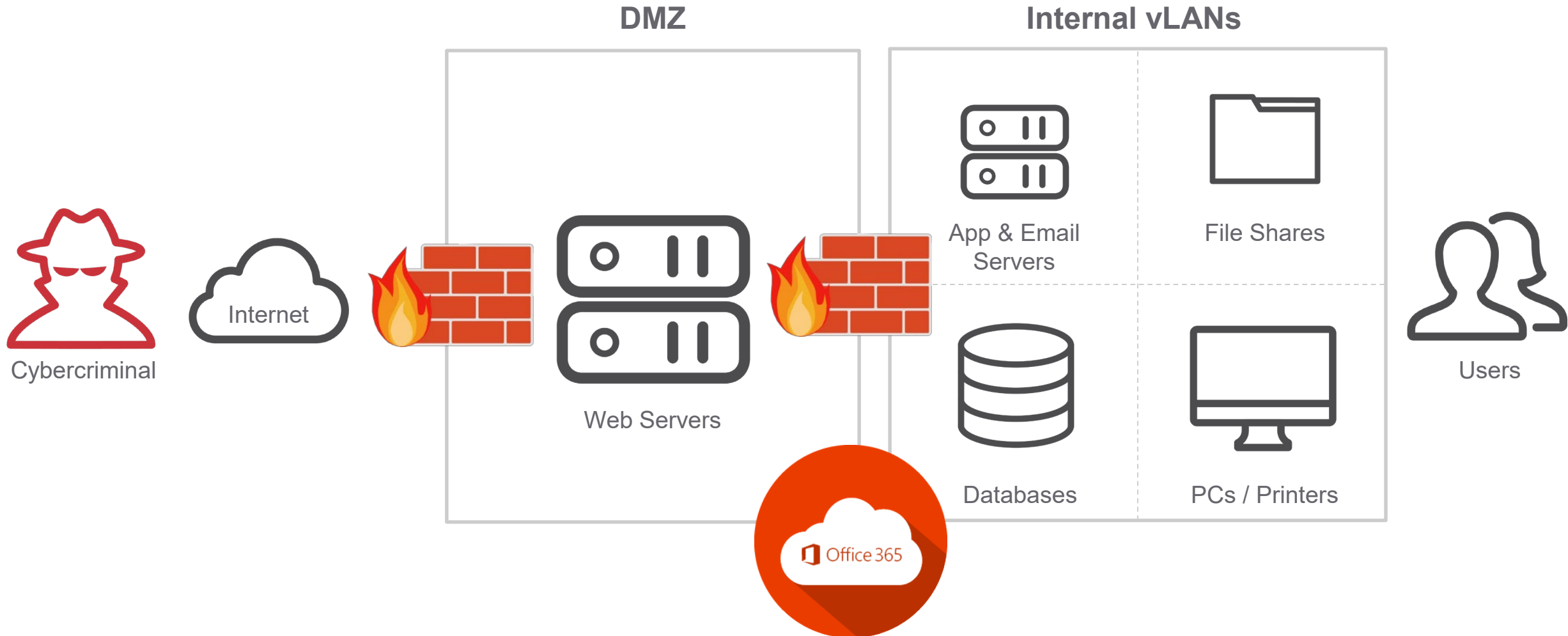
proofpoint®

Building a People-Centric Security Strategy

Adenike Cosgrove

26 March 2019

The Defender's View: Protect the Network



The Attacker's View: Target the Human Factor



High Value Executive



James Diamante • Following
CEO at Bank Co
500+ connections
4000 followers

- VIP by role, access
- Thousands of connections
- Targeted by email fraud actors
- Impersonated to attack others

High Access User



Joe Greene • 3rd
Loan Officer at Bank Co
500+ connections

- VIP by access - Access to financial systems
- Targeted by financially motivated phishers

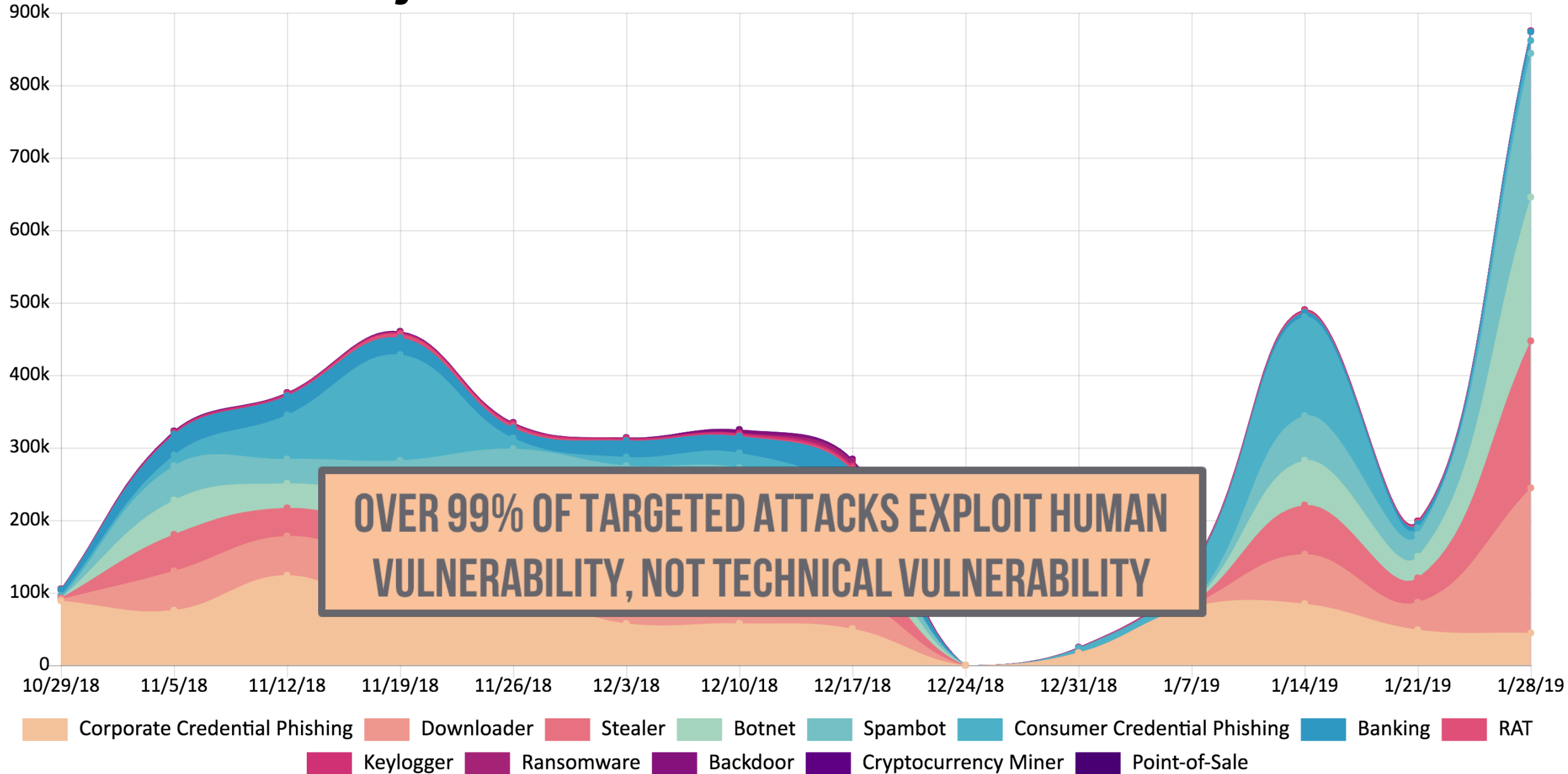
High Access User



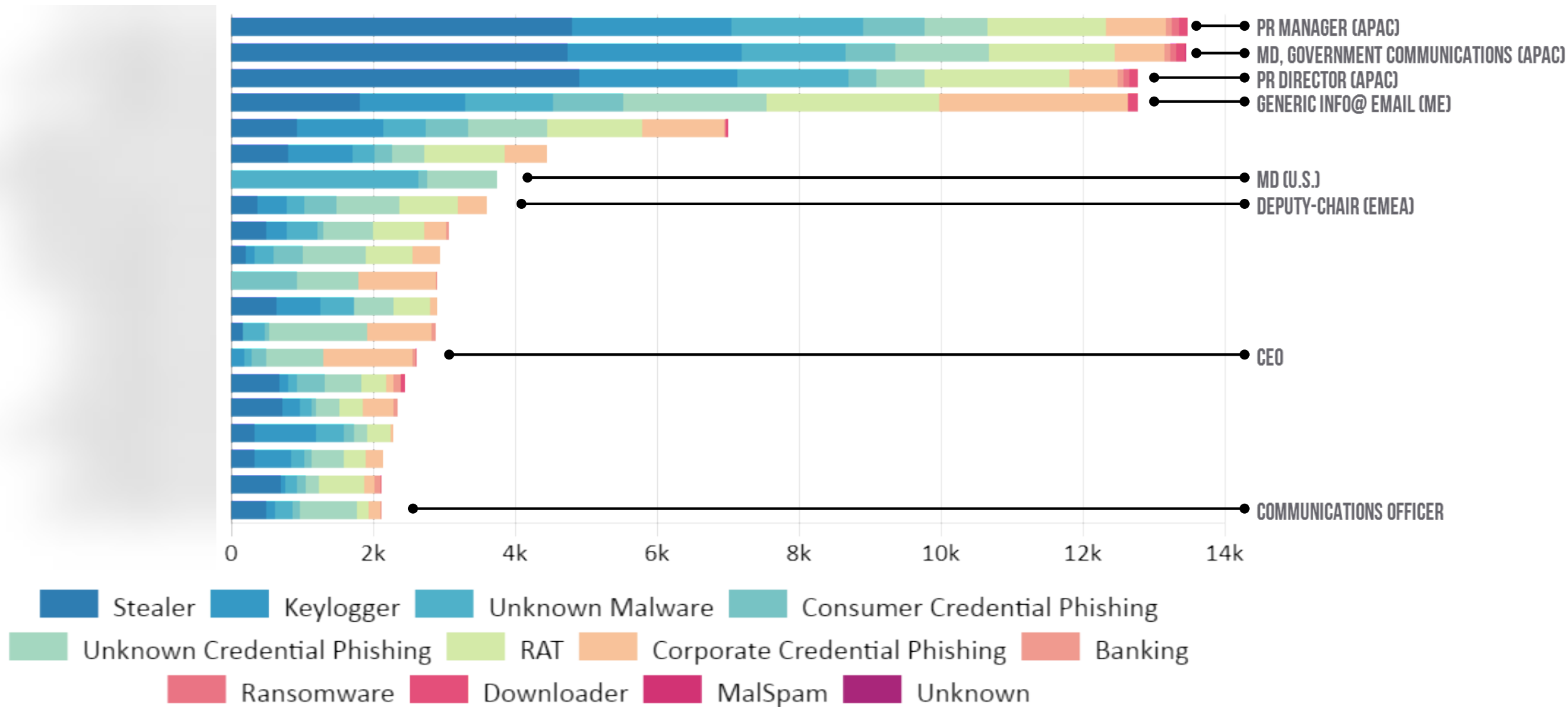
Jennifer Jones • 1st
Financial Filing Analyst at Bank Co
45 connections

- Creates and processes invoices for third party partners
- Impersonated to attack third party partners

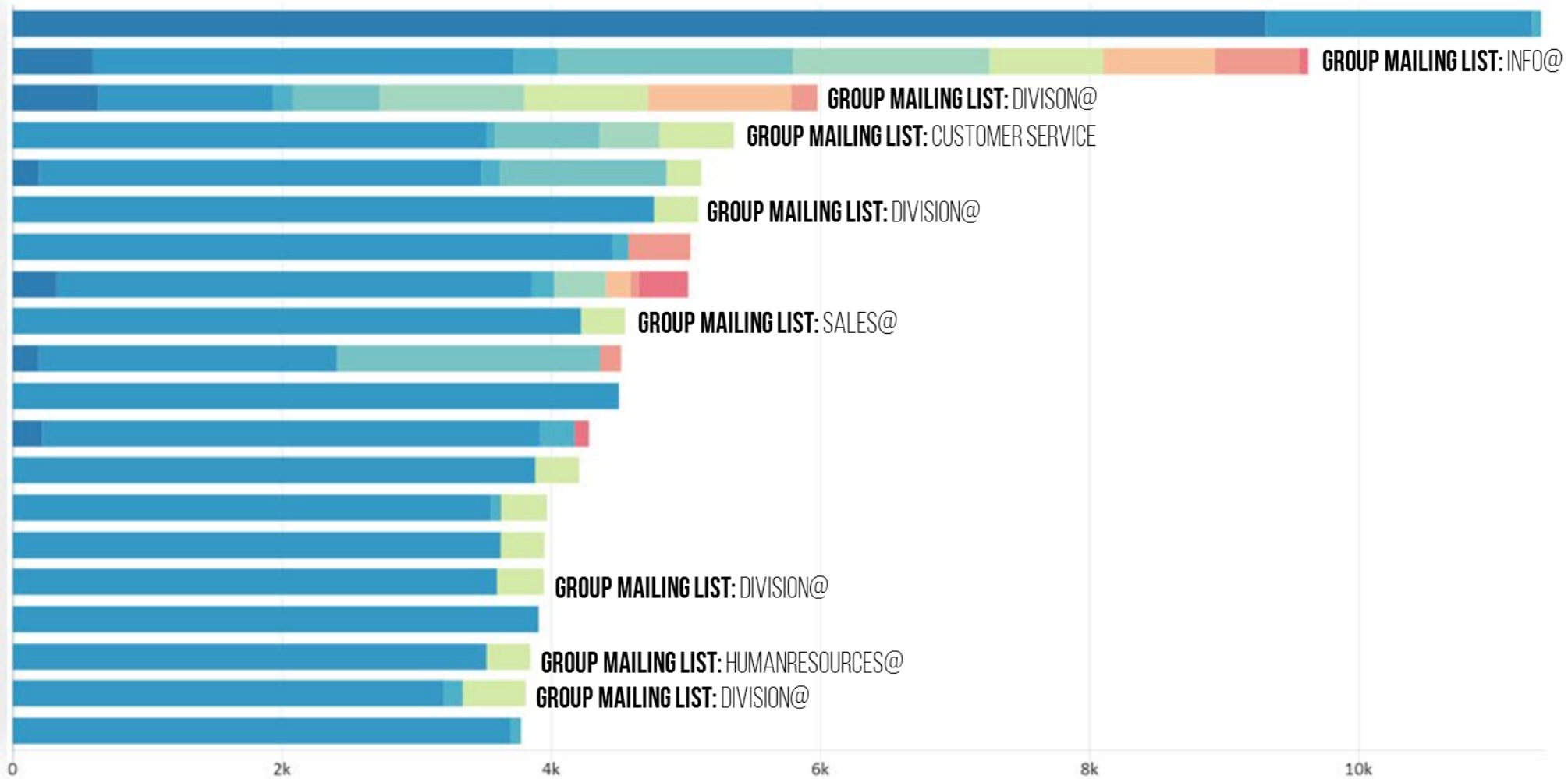
Attacker's Objectives: Global View



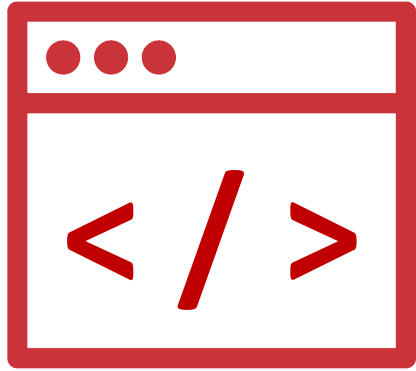
The Attacker's View: Global Advertising



The Attacker's View: European Retailer



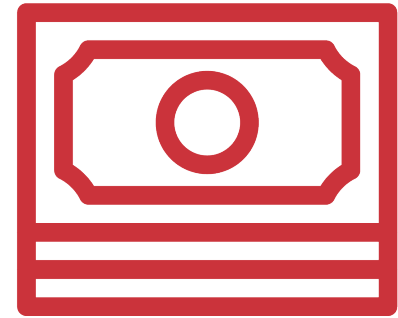
How Attackers Use People



RUNNING ATTACKERS'
CODE FOR THEM

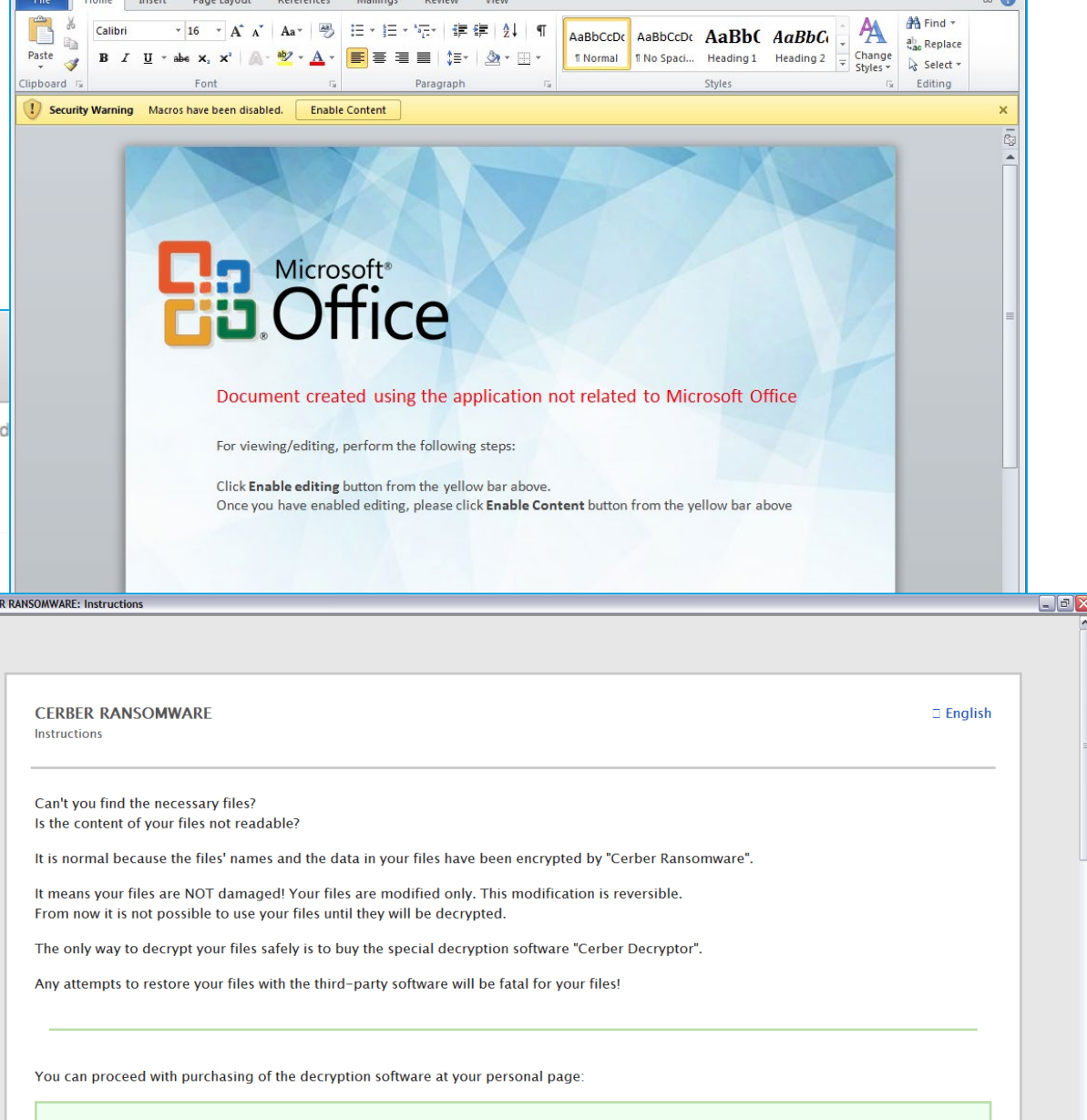
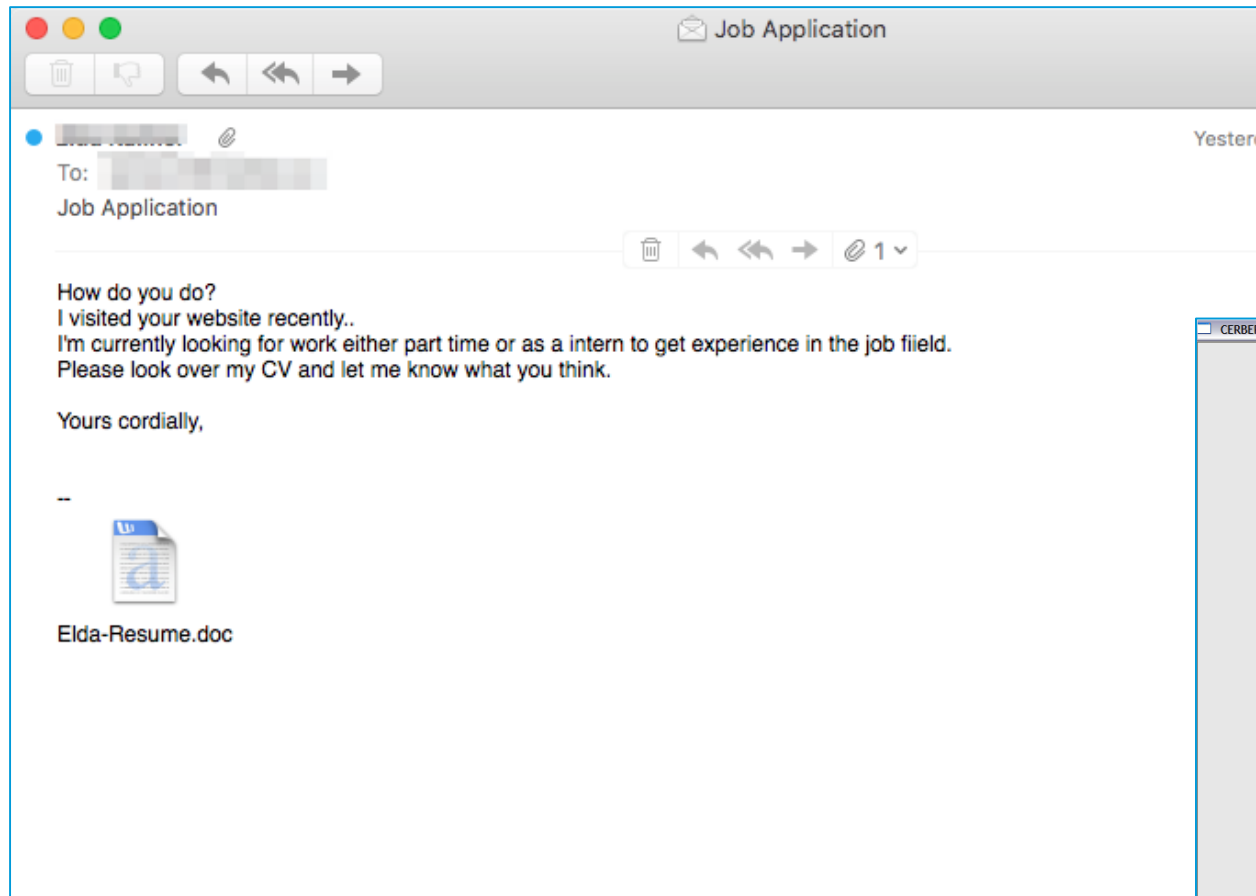


HANDING OVER
CREDENTIALS TO THEM

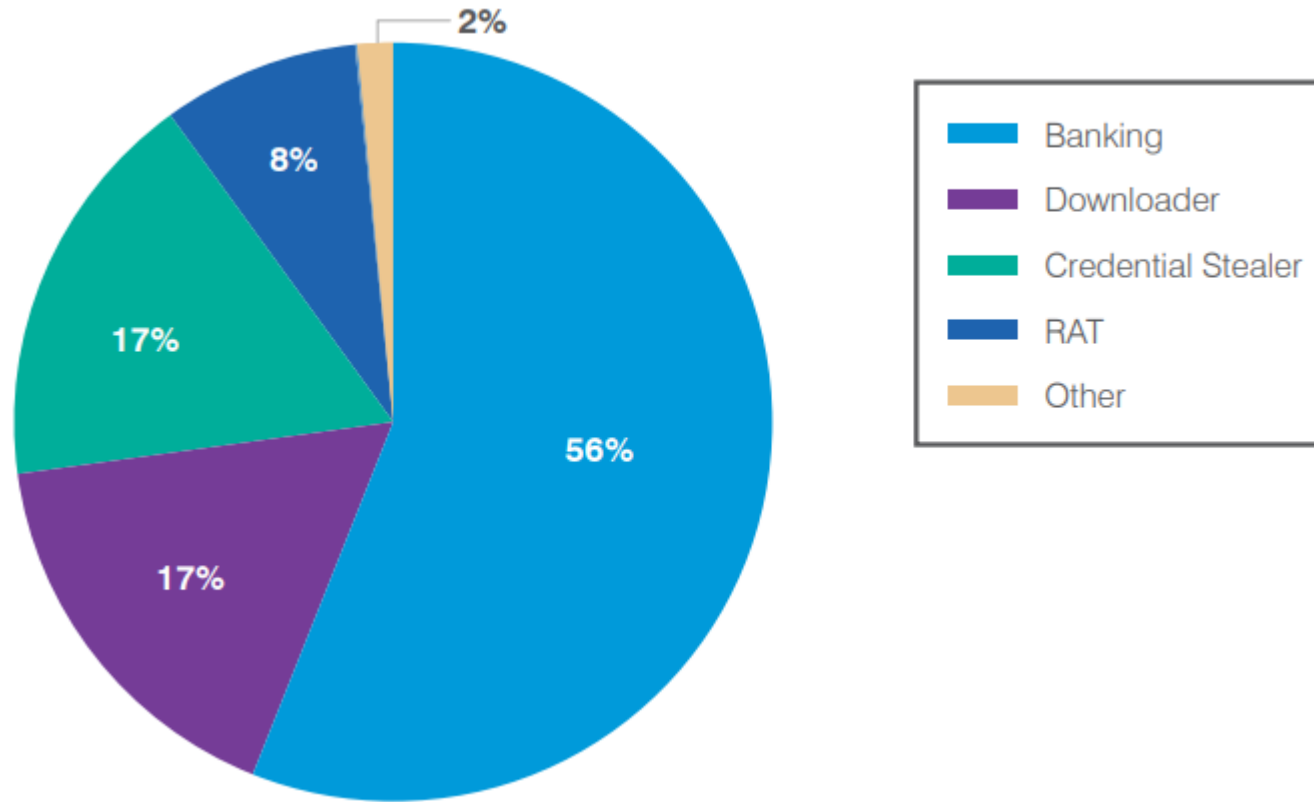


TRANSFER FUNDS OR
DATA TO THEM

What is Ransomware?



Criminals Pivot to Trojans – Ransomware Subsides



**RANSOMWARE WAS VIRTUALLY ABSENT IN Q4 2018...
DRAMATIC Q4 INCREASES IN BANKING TROJANS & OTHER MALWARE.**

What is Credential Phishing

Spooft trusted third parties, customers, or executives. Sent from lookalike domains

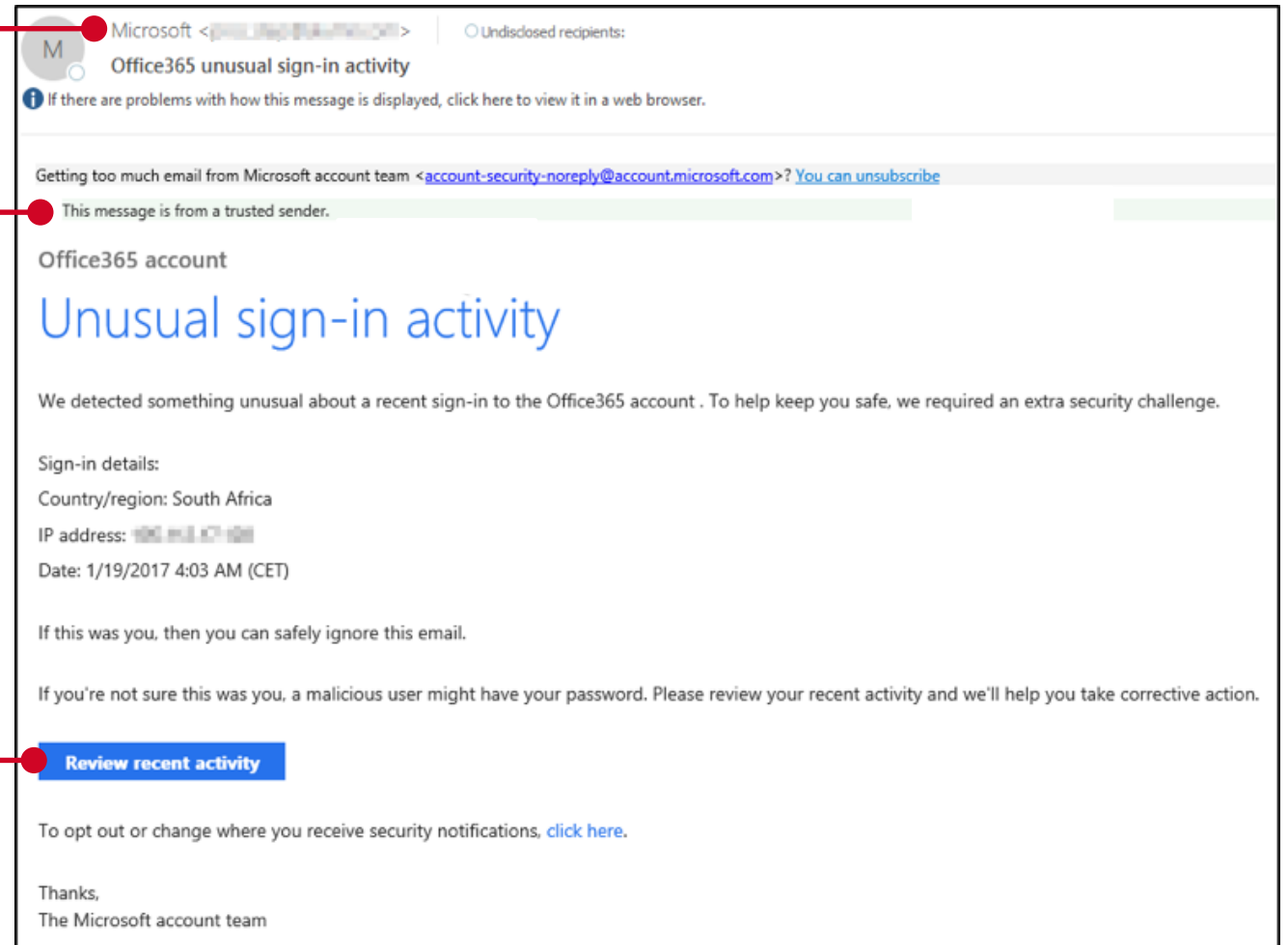
1

Claims to be secure

2

No malware to analyse

3



Hijacked site with good reputation

1

Visually convincing site

2

Trying to steal credentials

3



Office 365

For your protection please verify your identity.

Keep me

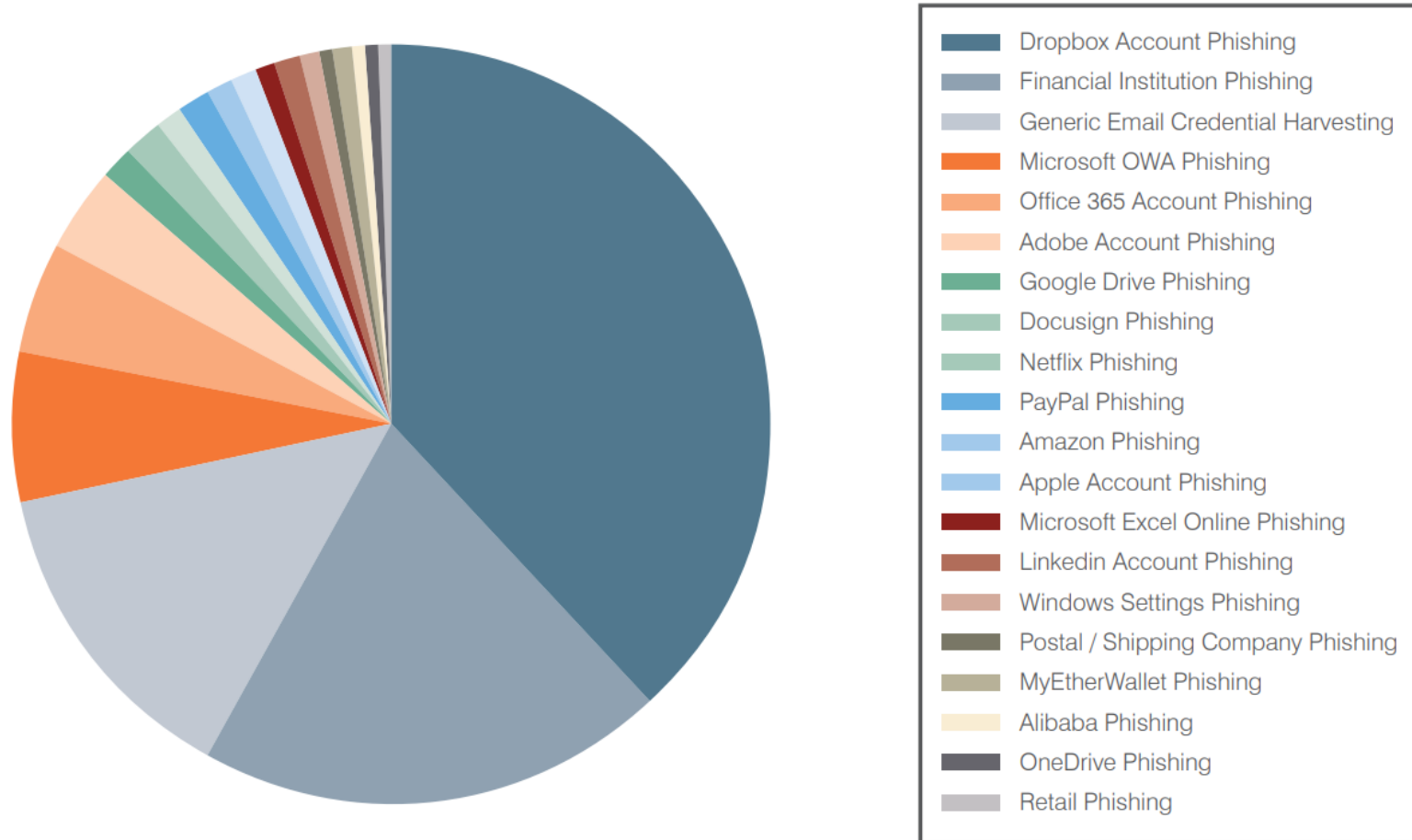
signed in

Sign in

© 2017 Microsoft

Microsoft

Criminals Target Users for Credentials

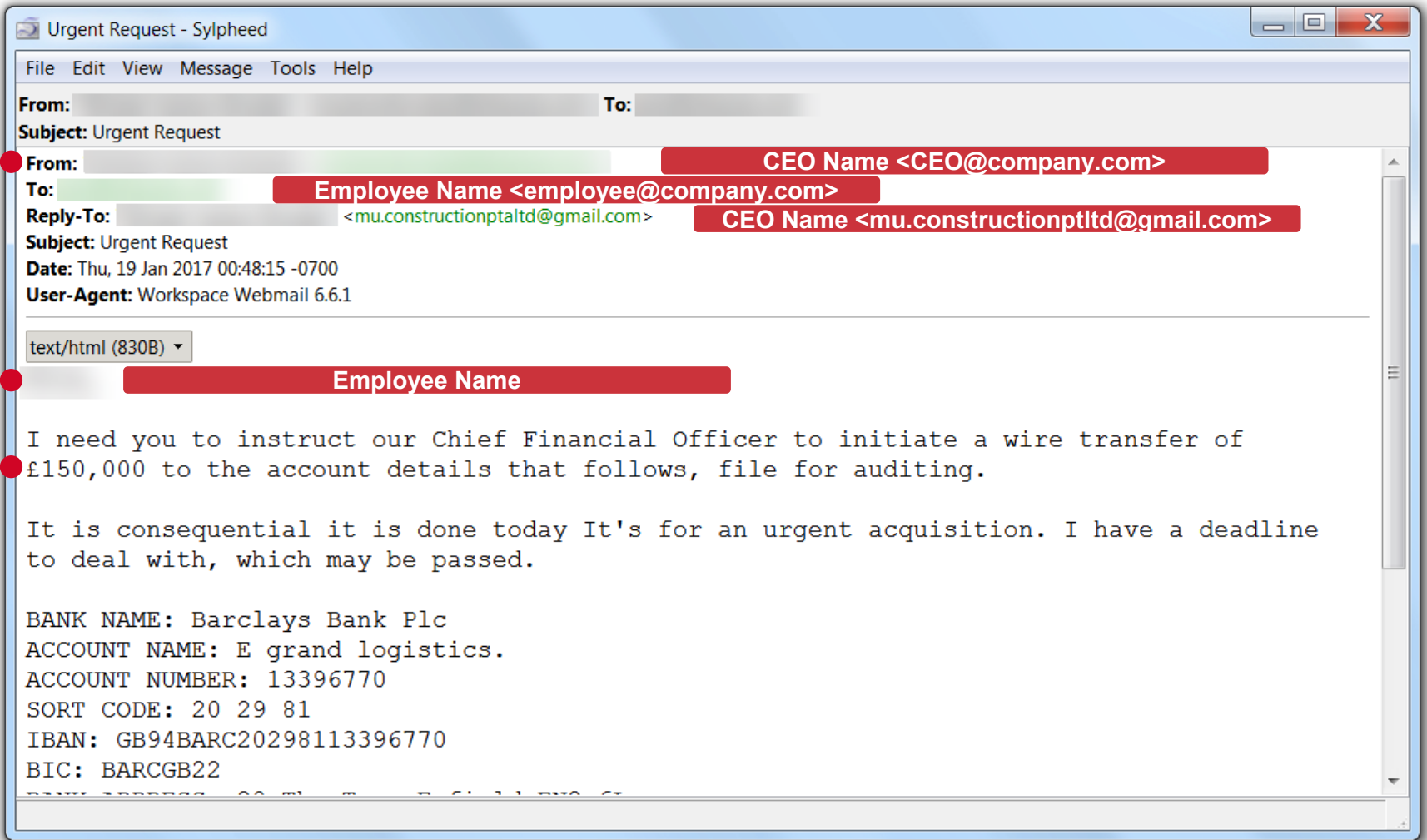


**WHILE NEW MALWARE
OFTEN MAKES HEADLINES,
CORPORATE CREDENTIAL
PHISHING VIA EMAIL
INCREASED OVER 300%
BETWEEN Q2 AND Q3 2018**

What is Business Email Compromise?

Impersonate corporate identities

1



Highly-targeted, low volume attacks

2

Aim to solicit:

3

- Fraudulent wire transfers
 - Steal company data
- Steal credentials and other confidential information

Attacks Target Individuals, Not Infrastructure



90

90%
THREATS USE
SOCIAL ENGINEERING,
NOT VULNERABILITIES

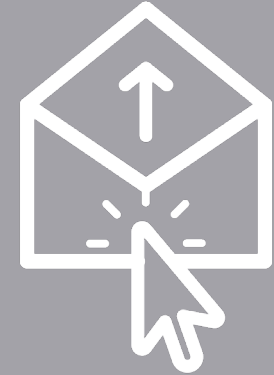
90%+ rely on users
to run malicious code.



37

37%
SHIFT TO CLOUD CREATES
NEW THREAT VECTORS,
DATA EXPOSURE

37% of companies
breached via cloud apps.



\$12.

\$12.5B
BEC/IMPSTOR
EMAIL FRAUD BECOMES
BOARD-LEVEL ISSUE

\$12.5B losses from
BEC/EAC since Oct 13.

Phishing Most Successful Infection Vector

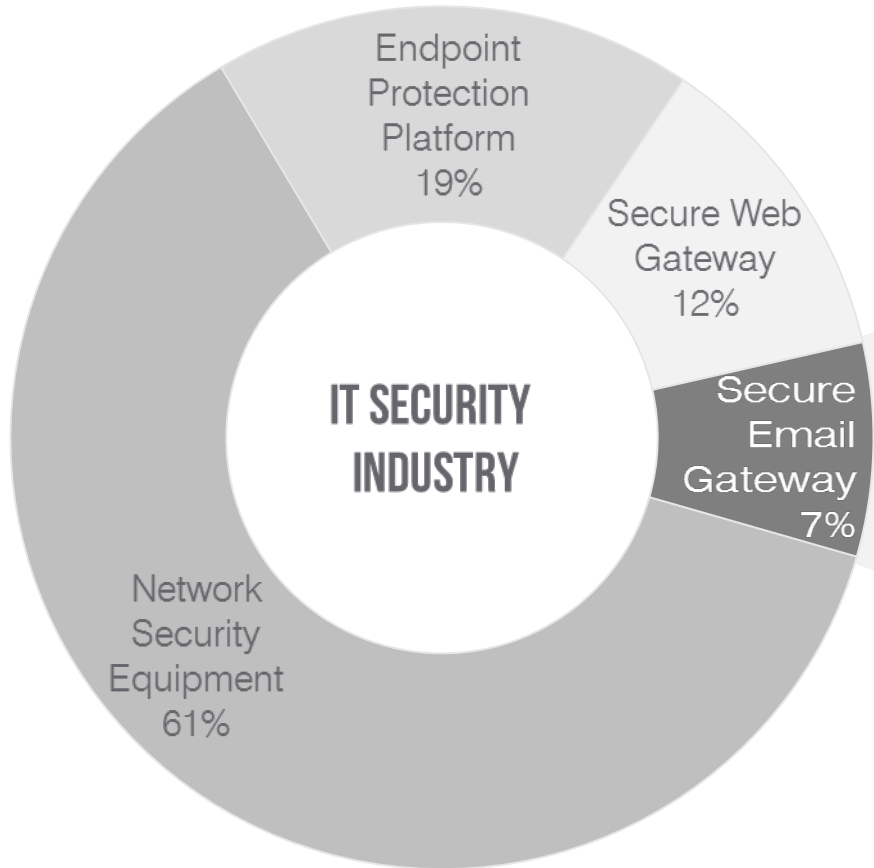
Top Threats 2017	Assessed Trends 2017	Top Threats 2018	Assessed Trends 2018	Change in ranking
1. Malware	↔	1. Malware	↔	→
2. Web Based Attacks	↑	2. Web Based Attacks	↑	→
3. Web Application Attacks	↑	3. Web Application Attacks	↔	→
4. Phishing	↑	4. Phishing	↑	→
5. Spam	↑	5. Denial of Service	↑	↑
6. Denial of Service	↑	6. Spam	↔	↓
7. Ransomware	↑	7. Botnets	↑	↑
8. Botnets	↑	8. Data Breaches	↑	↑
9. Insider threat	↔	9. Insider Threat	↘	→
10. Physical manipulation/ damage/ theft/loss	↔	10. Physical manipulation/ damage/ theft/loss	↔	→
11. Data Breaches	↑	11. Information Leakage	↑	↑
12. Identity Theft	↑	12. Identity Theft	↑	→
13. Information Leakage	↑	13. Cryptojacking	↑	NEW
14. Exploit Kits	↘	14. Ransomware	↘	↓
15. Cyber Espionage	↑	15. Cyber Espionage	↘	→

Legend: Trends: ↘ Declining, ↔ Stable, ↑ Increasing
 Ranking: ↑ Going up, → Same, ↓ Going down

1. Malware	↔
2. Web Based Attacks	↑
4. Phishing	↑
6. Spam	↔

“ THE SUCCESS OF [PHISHING] IS MANIFEST
 NEW RECORD IN DATA BREACHES REPORT

Defenders Don't Focus on People, Attackers Do



Source: Gartner Information Security Market* WW End-User spending 2018

EMAIL

90+%

**93% OF BREACHES
ARE ATTACKS
TARGETING PEOPLE,
96% VIA EMAIL**

Source: Verizon DBIR

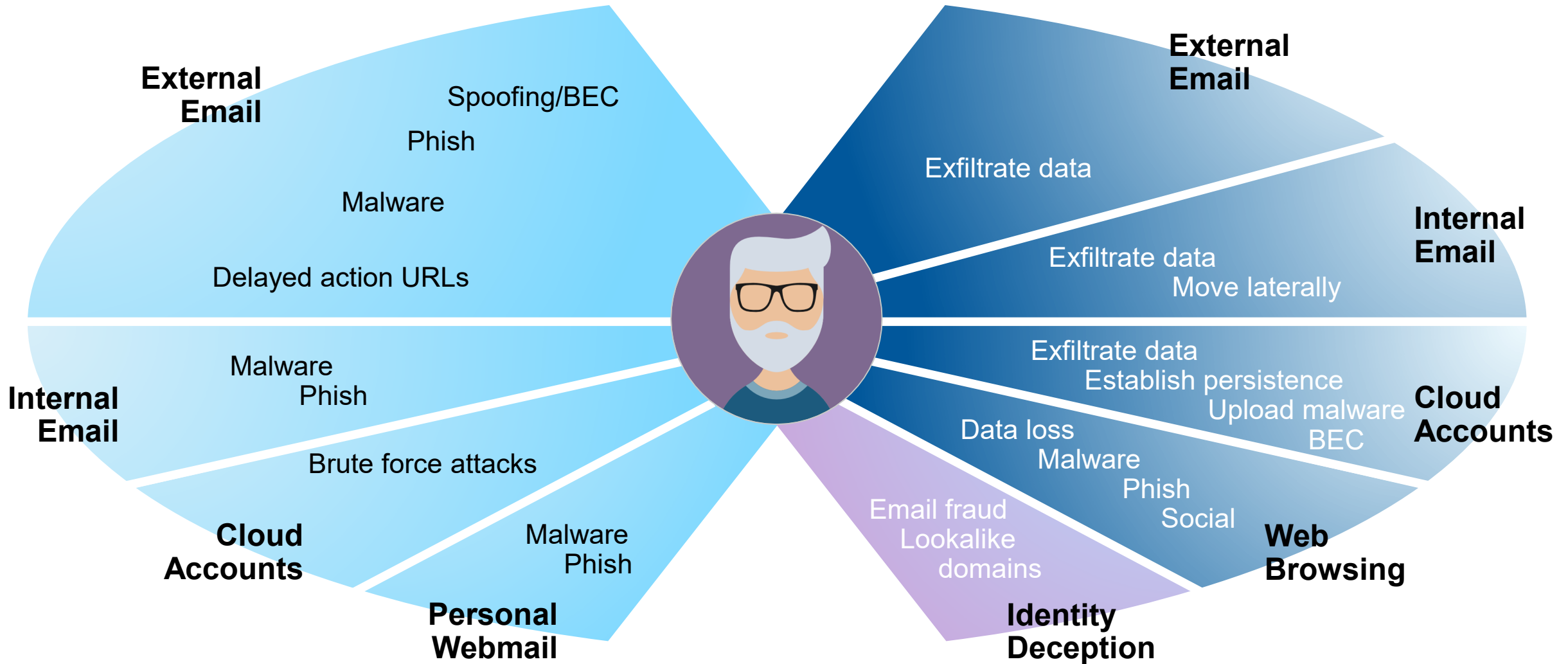
-  **MONEY**
Wire Fraud
-  **DATA**
Personal Data
-  **ASSETS**
Intellectual Property
-  **ACCESS**
User Credentials

PEOPLE-CENTRIC SECURITY



PEOPLE-CENTRIC ATTACK
VECTORS: INITIAL COMPROMISE

PEOPLE-CENTRIC ATTACK
VECTORS: POST-COMPROMISE



PEOPLE-CENTRIC ATTACK
VECTORS: BUSINESS ECOSYSTEM

Who Are Your VAPs?

Targeted by Threats

Receive highly targeted, very sophisticated, or high volumes of attacks

ATTACK

Work in High Risk Ways

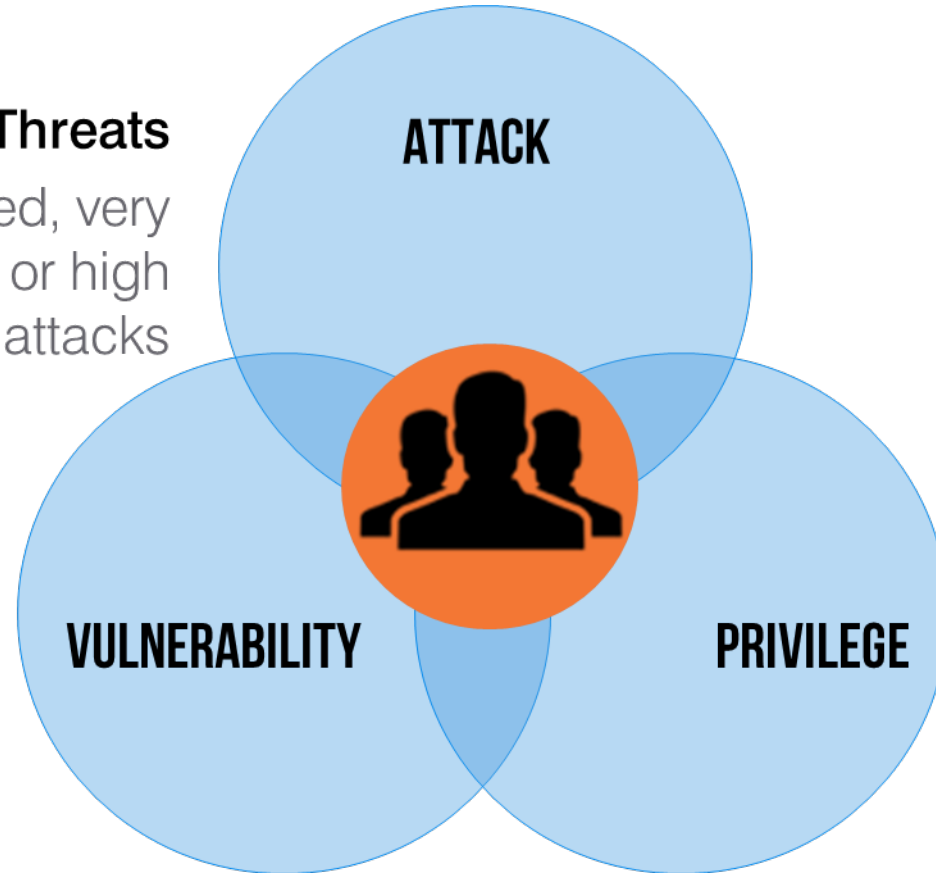
Clicks on malicious content, fails awareness training, or uses risky devices/cloud services

VULNERABILITY

PRIVILEGE

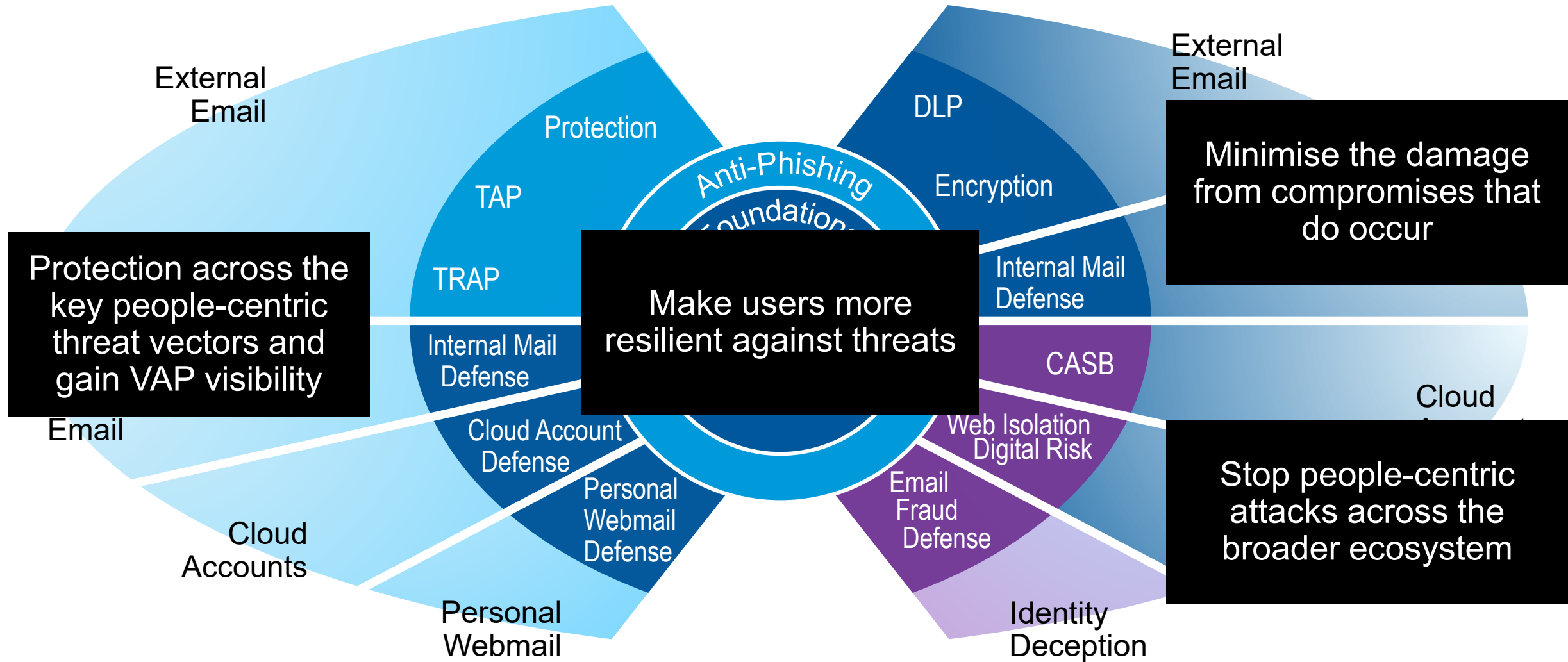
Access to Valuable Data

Can access or manage critical systems or sensitive data



PEOPLE-CENTRIC ATTACK VECTORS: INITIAL COMPROMISE

PEOPLE-CENTRIC ATTACK VECTORS: POST-COMPROMISE



Learn More

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2018 Human Factor Report

<https://www.proofpoint.com/it/human-factor-2018>



A man and a woman are in a meeting room. The woman is pointing at a whiteboard covered in sticky notes. The man is holding a tablet and looking at the whiteboard. The word "proofpoint" is overlaid in large white text across the center of the image.

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