

Managing Cultures & Behaviours in Collaborative Relationships

One day course

The foundation for robust and effective collaboration relies on both the operating processes and the interactions of the parties involved. This two day course focuses on providing insight to the impacts cultures and behaviours have on performance, how to identify, monitor, measure and address both positive and negative behaviours.



What will I learn?

- Introduction to the impacts of behaviours
- The importance of relationships
- Corporate cultures versus cross functional operations
- Risk
- Responsibilities of leadership
- Alignment of people, roles and tasks
- Impacts of processes and systems
- Conflict custom and practice constraining performance
- Power of communication
- Management of conflict
- Capabilities and competences



How will I benefit?

After this course delegates will have an enhanced understanding of collaborative relationships and the potential risk to success that comes from ignoring the impacts of behaviours, including the use of tools and techniques for identifying and managing behaviours. Course delegates shall be given the opportunity and encouraged to apply the learning into their own business scenarios and work with others



Who should attend?

The course is ideal for those who are or intending to be:

- Senior Executives Responsible (SERs) for the collaborative business relationship management system and/or for those leading specific relationships
- Senior leaders and managers
- Relationship Champions and managers
- Commercial teams that wish to develop collaborative relationships and solutions
- Personnel managers

This course is delivered in-company only. Contact us for a customized quote. [+44 345 086 9000](tel:+443450869000)

BSI Training Academy

Agenda

The two day programme has been specifically structured to build a profile of behavioural issues and causes by considering each aspect of behavioural influences. Delegates will work through a number of exercises based on academic research and practical experiences, and be encouraged to share their individual experiences over the course of topics including tools to identify existing or potential flash points.

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Over the two day programme delegates will be provided or introduced to a variety of tools to utilise both for individual assessment and to support on-going relationship health

Our knowledge

We don't just train you to meet standards – we create them. As the world's first National Standards Body and a founding member of ISO, no one knows standards like BSI. Our expert knowledge means a lot and when you train with us, you benefit from this expertise.

Our tutors

Our tutors are the best in the business. Experienced in collaborative working, they'll transfer the knowledge you need to embed standards into your organization and develop them through continual improvement.

Our approach

Our high impact accelerated learning approach is proven to fast-track learning by improving knowledge retention and skill application. This course is activity based, resulting in a deeper understanding of material and greater impact on job performance.

Your expertise

Our training courses will give you the knowledge and skills to embed the standards that matter to you the most. To promote your professional development, you will receive a certificate from the Institute of Collaborative Working who deliver this course in association with BSI

Book today by visiting bsigroup.com/training

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