Why BSI? Because we know a good ISO 9001 when we see one.

We can help give you a competitive advantage because:

1. We have a proven track record, having worked with over 65,000 companies globally, from retail and e-commerce to large business, to more than 50% of the combined FTSE 100, Fortune 500 and Nikkei organizations.

2. You can trust us to get the standard right and keep it relevant; after all we helped shape ISO 9001 in the first place. BSI works with industry experts, government bodies, trade associations and consumer groups to get the right possible solution and insights into the latest standards of work for the challenges facing organizations today.

3. You can enjoy the benefits of working with people who have decades of experience helping businesses to understand the benefits of ISO 9001 in all types of different sectors.

4. With our unique ROI calculator, you can calculate how much you could save by investing in ISO 9001.

5. We help you make the best of your management system and our unique Excellerator report. The report is an online diagnostic tool and it increases the performance of your organization once you have used the system and benchmark your performance against other companies.

6. We help you get the most out of the system and tell you when your system isn’t meeting your needs.

7. BSI invests heavily in recruiting and developing the best assessors, who are scored on average 9.2/10 in our Global Client Satisfaction Survey.

Fine-tune your organization so it performs at its best.

Committing to ISO 9001 Quality Management is the right choice for businesses. We help you choose the right way to get certified or progress along the journey, so you can benefit from the best that ISO 9001 has to offer.

Using our step-by-step make it easy.

We offer tailored tools and services to suit your different needs, however much or little you know about quality management.

Put yourself in the hands with the people who know best. If choosing your bottom line is your first priority, ISO 9001 is just one of the many and because we understand industry, we have developed products that span a wide range of business needs. We can help you through the options and the benefits they bring.

Bottom line a priority? Make ISO 9001 from BSI your first choice.

Key: Standard S Training T Certification C

Using our toolkits makes it easy.

We offer five toolkits that combine different products and services to suit your different needs, however much or little you know about quality management.

Put yourself in the know with the people who know best.

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Quality Management ISO 9001  S  T  C
Food Safety ISO 22000  S  T  C
IT Service Management ISO/IEC 20000  S  T  C
Medical Devices ISO 13485  S  T  C
Automotive ISO/TS 16949  S  T  C
Aerospace AS 9100/9110/9120  S  T  C
Telecoms TL 9000  S  T  C
Oil and Gas ISO 29001  S  T  C
Kitemark C
CE Marking C

Make a decision about quality management is an important commitment. Talk to one of our advisors today and tell us what you need in the meantime please visit www.bsigroup.com and use our free ROI calculator to see how much you could save by investing in ISO 9001 with BSI.

Find out more:
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Visit: www.bsigroup.com

...making excellence a habit...
Why BSI?
Because we know a good ISO 9001 when we see one.

We can help you a competitive advantage because:

1. We have strong track record having worked with over 65,000 companies globally from retail and e-Commerce start-ups, to more than 50% of the combined FTSE 100, Fortune 500 and Nikkei organizations.

2. You can trust us to get the standard right and keep it relevant; after all we helped shape ISO 9001 in the first place. BSI works with industry experts, government bodies, trade associations and consumer groups to get the right people, policy and industry view to shape standards of excellence for the challenges facing organizations today.

3. You can enjoy the benefits of working with people who have decades of experience helping businesses to understand the benefits of and how to implement ISO 9001 in an array of different sectors, so they understand your challenges.

4. With our unique ROI calculator, you can estimate how much you could save by investing in ISO 9001.

5. We help you make the most of your management system with our unique Excellerator report. The insight it gives you into your business will accelerate the performance of your management system and benchmark you against other organizations’ performance in your sector.

6. We help you meet the needs of your management system and your unique business culture. The right fit is open to all businesses and a combination of our management system tools and bespoke programmes can enhance organisational performance in your sector.

7. We talk with, and listen to clients like you every day, asking them what they want and how satisfied they are with our products and services. This way we can make sure we are responding to the needs of our clients as they arise.

8. BSI invested heavily in the testing and development of our best assessors, who are rated on average 9.2/10 in our Global Client Satisfaction Survey.

Bottom line a priority? Make ISO 9001 from BSI your first choice.

Committing to ISO 9001 Quality Management is the right choice for business. Let us help you choose the right way to get started or progress along the journey, so you can benefit from the best that ISO 9001 has to offer.

We offer five toolkits that provide different products and services to suit your different needs, however much or little you know about quality management.

Using our toolkits makes it easy. We give you a toolkit that contains all the products and services to suit your different needs, however much or little you know about quality management.

Put yourself in the hands with the people who know best. If you’re ready to take your business to the next level, ISO 9001 is just one of the tools you need to success. We have a full suite of products that spans a wide range of business needs. We’re happy to take you through the options and the benefits they will bring.

Quality Management ISO 9001 S T C
Food Safety ISO 22000 S T
IT Service Management ISO/IEC 20000 C T
Medical Device ISO 13485 S T
Automotive ISO/IEC 15504 S T C
Aerospace AS9100/AS9110/AS9120 C T
Telecomms TL 9000 S T C
Oil and Gas ISO 26000 C T
Kitemark C
CE Marking C

Key:
S Standard
T Training
C Certification

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Put yourself in the hands with the people who know best.

If improving your bottom line is your first priority, ISO 9001 is just one of the products and services you should consider. We have a portfolio of products that span a wide range of business needs. We’re happy to take you through the options and the benefits they will bring.

Important: A decision about quality management is an important commitment. Talk to one of our experts today and tell us what you need in the meantime please visit www.bsigroup.com and use our free ROI calculator to see how much you could save by investing in ISO 9001 with BSI.

Find out more:
Call: +44 (0)845 080 9000
Visit: www.bsigroup.com

Fine-tune your organization so it performs at its best.
If you’re striving for success it’s time to consider ISO 9001.

A world-class business growth framework, ISO 9001 is all about keeping customers satisfied. And successful businesses know that satisfied customers buy more, refer more and cost less to retain. So choose ISO 9001 from BSI, after all, our experts helped shape the standard in the first place, and very soon you’ll enjoy the benefits of higher profits, more satisfied customers and better ways of working.

BSI clients that achieved ISO 9001 certification report major benefits:

- Process efficiency
- Cost savings
- Consumer confidence
- Process-based management systems
- Professional and customer satisfaction
- Increased speed to market
- Better cost control and fast and more effective implementation
- Improved new working practices.

BSI’s unique Excellerator™ Software helps you identify the gaps in your system. Whether you’re new to ISO 9001 or looking to take your expertise further, we have the right products and services to help you make your business better, customers happier and profits bigger.

Understanding Implementing the solution Getting certified Making excellence a habit

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<th>Preparing the organization</th>
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BSI’s unique Excellerator™ Software helps you identify the gaps in your system. Building to ISO 9001 training helps you effectively manage your systems and drive performance.

Whether you want to be – whatever your starting point.

In close partnership with your BSI team we can take you through the process, from understanding the requirements and implementation to securing certification. And from there, we can help create your system to delivering the time for your business.

Our clients choose BSI for:

- Reputation
- Knowledge and expertise
- Quality of assessment

Quick simple, BSI is the business standards company that helps organisations make excellence a habit.

Whatever sector you operate in, from manufacturing to services, companies that work with BSI to adopt the principles of quality management have benefited from more efficient ways of working, better cost control and fast and more effective implementation of new working practices.

BSI’s unique Excellerator™ Software helps you identify the gaps in your system. Whether you’re new to ISO 9001 or looking to take your expertise further, we have the right products and services to help you make your business better, customers happier and profits bigger.

A simple guide for your ISO 9001 journey with BSI

ISO 9001 - A world-class business growth framework. ISO 9001 is all about keeping customers satisfied. And successful businesses know that satisfied customers buy more, refer more and cost less to retain. So choose ISO 9001 from BSI, after all, our experts helped shape the standard in the first place, and very soon you’ll enjoy the benefits of higher profits, more satisfied customers and better ways of working.

BSI clients that achieved ISO 9001 certification report major benefits:

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BSI clients that achieved ISO 9001 certification report major benefits:

- **Finance**
  - Position impact for the future
  - 15% increased cost savings

- **Management**
  - Strategic alignment
  - Improved customer satisfaction

- **Product Development**
  - Increased sales in market
  - Better quality products

- **Sales & Marketing**
  - Market access
  - Increased sales

- **Operations**
  - Improved efficiency
  - Cost savings
  - Effectiveness for process management

- **Services**
  - Consumer confidence
  - 55% reduced decommissioning
  - Reduced maintenance

- **ISO 9001 Quality**

Whether you’re new to ISO 9001 or looking to take your expertise further, we have the right products and services to help you make your business better, customers happier and profits bigger.

A simple guide for your ISO 9001 journey with BSI

### Understanding
- Information gathering
- Calculating benefits

### Implementing the solution
- Preparing the organization
- Rating together a plan and implementation plan

### Getting certified
- Running the system
- Proving it’s working

### Making excellence a habit
- Identifying opportunities for continual improvement

#### Step
- Your BSI contact
  - BSI support and advice
- Your BSI contact
  - Introduction to BSI’s ISO 9001
  - Training
  - Benchmarking
- Understanding ISO 9001 & process based management system tools
- Your BSI contact
  - Understanding the standard’s requirements
- Your BSI contact
  - Self-assessment checklist
  - Developing a business
  - Self-assessment
  - ISO 9001 and its benefits
  - Procedure
  - Equipment

#### Actions
- **BSI services to help you**
  - Self-assessment checklist
  - Developing your business
  - Self-assessment
  - ISO 9001:
    1. **ISO 9001 Management Briefing**
    2. **ISO 9001 Management Briefing**
    3. **ISO 9001 Management Briefing**

#### BSI's unique client portal helps you effectively manage your systems and drive performance

Our packages are customised by your business to suit your quality management journey. Our team will work with you to deliver projects, from understanding the requirements and implementation to securing certification. And from there, we can help create value for your business through delivering the right advice for your systems.

Our clients choose BSI for our:
- Reputation
- Knowledge and expertise
- Quality of assessment

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BSI clients that achieved ISO 9001 certification report major benefits:

- **Finance**
  - Positive impact on the bottom line
  - Cost savings achieved: 55%

- **Operations**
  - Effective performance management
  - Process efficiency
  - Business agility
  - Reduced errors
  - Cost savings: Manufacturing cycles reduced by 48%*
  - Product Development
    - Increased speed to market
  - Consumer confidence
    - Service levels of customer satisfaction and loyalty
  - Strategic alignment
    - More than 100%*

- **Marketing**
  - Sales & Services
    - Increased speed to market
  - Consumer confidence
    - Increased satisfaction
    - 75% improved satisfaction levels
  - Services
    - 71% acquired new existing clients
  - Products & Services
    - Outperform the market by more than 100%*

- **Management**
  - Effective management
    - Quality
      - 75% boosted their operational performance
      - 65% achieved their targets
  - Financial performance
    - 55% achieved cost savings
  - Products
    - 55% improved the cycle of innovation and quality
  - Process-based system
    - Total cost reduction
  - Product Development
    - Increased speed to market
  - Better quality products
  - Manufacturing cycle industry LEAN™

Whether you’re new to ISO 9001 or looking to take your expertise further, we have the right products and services to help you make your business better, customers happier and profits bigger.

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Our packages are customised to your business to span your quality management journey. Our teams will work with you to help you cut through the complexity and unnecessary parts to get you where you want to be – wherever your quality journey takes you.

In close partnership with your BSI team we can take you through the process from understanding the requirements and implementation to securing certification. And from there we can help create your systems keep delivering the value for your business.

Our clients choose BSI for our:
- Reputation
- Knowledge and expertise
- Quality of assessment

Quite simply, BSI is the business standards company that helps organisations make excellence a habit.

A simple guide for your ISO 9001 journey with BSI

### Understanding
Understanding your standard's certification and your business requirements

### Implementing the solution
Implementing the solution

### Getting certified
Getting certified

### Making excellence a habit
Making excellence a habit

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### Case Studies
- Case studies on how BSI clients have benefited from ISO 9001 certification.

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*ISO 9001 Quality

### BSI services to help you

- **Training**
  - ISO 9001 training
  - Lean Six Sigma training
  - Leadership training
  - ISO 9001 Lead Auditor training

- **Software**
  - BSI's EntropyTM Software helps you identify gaps in your system.

- **Webinars and Training**
  - BSI's unique online training platform provides over 400 sessions on the performance of your systems.

- **Support and Services**
  - BSI’s unique online training platform provides over 400 sessions on the performance of your systems.
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Committing to ISO 9001 Quality Management is the right choice for business. We can help you choose the right way to get started, or progress along the journey, so you can benefit from the best that ISO 9001 has to offer.

And its cost effective because you don’t have to buy each product separately. From information to implementation, you can choose an ISO 9001 toolkit to help get you where you want to be.

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