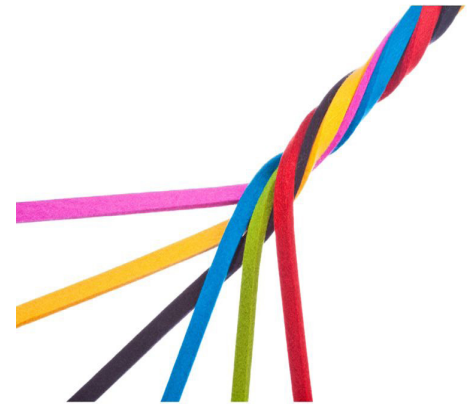


# Introduction to BS 11000 Collaborative Business Relationships training course

## What is it?

BS 11000 provides a framework for collaborative business relationships, to help companies develop and manage their interactions with other organizations for maximum benefit to all. Using an eight stage approach, the framework is designed to enable organizations of any size and sector to apply best practice principles to its own way of working, to get the most out of its business relationships. Start today by understanding how to make this happen for you, with our introductory course.



## Why do I need it?

Every company wants to enhance its competitiveness and performance. At the same time an organization will want to provide added value for its customers. BS 11000 will help organizations do just that, by sharing knowledge, skills and resources to meet mutually defined objectives and deliver new and higher levels of value.

## How will I benefit?

BS 11000 shows you how to eliminate the known pitfalls of poor communication. It also defines roles and responsibilities and supports collaborative decision-making – making your partnerships all the more valuable to your business. At the end of this course you will understand the benefits of applying and achieving BS 11000 standards and how to identify and close gaps in your current partnership processes.

## What will I learn?

This one day course has been designed to provide an insight in to the concepts and structure of BS 11000:2006 as the basis for a collaborative relationship management. Time will be spent during the course reviewing requirements of BS 11000:2006. In addition to this, participants will also gain an awareness of the benefits of the standard.

You can book now online by visiting [bsigroup.co.uk/training](https://bsigroup.co.uk/training) or call us on **+44 845 086 9000** today

## How will I learn?

Quickly. We use accelerated learning techniques that encourage interaction and collaboration, keep the workshop varied and put your learning in context. Your tutors are the best in their field and will make sure your learning needs are met. You can choose between public or an in-company workshop tailored to your business – whatever delivers the most positive and successful outcome for you.

## What is Learn Plus?

With Learn Plus, you'll get regular webinars and e-learning resources that support your continual learning. We recognise that after you complete your course, your learning doesn't automatically stop. That's why we take care of it so you can concentrate on putting it into practice.



## Where will I learn?

You won't have to travel far to our first class venues. These include Cranage Hall in rural Cheshire,

the historic Grand Central Hotel in Glasgow and the idyllic Sedgebrook Hall in Northampton. You can also learn in central London and Cardiff.

## Who are we?

As the world's first National Standards body, our expertise in shaping business standards spans more than a century. Our tutors are skilled in transferring knowledge contained within each standard to help you embed excellence within your organization. With over 65,000 clients in 150 countries world-wide, you can trust BSI to help you perform better, reduce risk and grow sustainably.

## Why train with us?

We've audited thousands of businesses using the same standards so we can genuinely benchmark performance. And we can take you from beginner to certification quickly then support you with follow-up courses and webinars – and all this for the price of your workshop.

“BS 11000 gives us the strategic framework to develop, with our key suppliers, the policies and processes, the culture and behaviours required to establish successful collaborative relations and to drive continual improvement. Maintaining collaborative business relations can only lead to benefits for Network Rail and its suppliers, for the rail industry and for Britain.”

Simon Kirby, Managing Director,  
Network Rail Infrastructure  
Projects

## Next step

To book this course, call one of our dedicated training experts on **+44 845 086 9000** or book online at [bsigroup.co.uk/training](https://bsigroup.co.uk/training)

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...making excellence a habit.™