



BSI Membership

[www.bsimembers.com](http://www.bsimembers.com)

03/11

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*raising standards worldwide™*



BSI: Standards · Information · Training · Inspection · Testing · Assessment · Certification

*raising standards worldwide™*



## About BSI

BSI is the oldest and most respected standards body in the world. Founded in 1901, BSI today is a truly global organization providing leading business services to organizations worldwide through a workforce of over 2200 staff and with operations in more than 100 countries.

### BSI provides:

- the development of private, national and international standards
- information on standards and international trade
- independent certification of management systems and products
- product testing services
- performance management software solutions.

BSI believes in the universal adoption of best management practices, the reduction of risk through the trading process, and the harmonization and acceptance of international standards.

### Why you need standards

Standards are a recognized powerful business tool and can define crucial aspects of a company's safety, quality and reliability, and enable businesses to operate in local and global markets.

### Key benefits

Getting and using standards from BSI will help your business to:

- Improve your products and services
- Attract new customers
- Increase your competitive edge
- Reduce your business costs
- Lessen the likelihood of mistakes
- Make your products compatible
- Comply with regulations
- Improve your chances of success.

### Why choose BSI Membership?

As a BSI Member you will have access to an exclusive range of business information services aimed at helping you to prosper in an increasingly competitive marketplace.

BSI Membership goes beyond just offering discounts on standards. It can offer a complete package of business critical and alerting services. There are three levels of BSI Membership:

**Bronze**      **Silver**      **Gold**

These levels are based on a set of criteria organized in bands. These bands, from 0 to 25, are based on an organization's type, size, turnover, and number of employees.

## Membership services checklist

Bronze, Silver and Gold Members benefit from the following services:

### Standards

- 50% discount on all hardcopy British Standards
- Discounts on foreign and international standards
- 50% discount on a subscription to British Standards Online (BSOL)
- Discounts on third party Online Services\*
- Free postage and packing
- Credit facilities to make buying standards quicker and easier.

\*Members accessing British Standards via 3rd parties may benefit from a discount on their subscription to this service

### Member helpline

- A Member's helpline service that can answer straightforward questions on British and international standards.

### Knowledge centre

- Standards information and detailed searches by phone or email
- Enquiry line
- Postal loan service for international and foreign standards
- Withdrawn British Standards in PDF and hardcopy.

### Current awareness

- Access to a global, tailored automatic updating service called PLUS – saving you time, money and effort
- Business Standards online magazine
- Free monthly Update Standards magazine (including PDF version on Member Only site)
- 50% discount on BSI conferences.

### Online services

- Free entry in BSI's, searchable Online Member Directory
- Access to a patents website [www.espacenet.com](http://www.espacenet.com)
- Member Only site.

### Other entitlements

- BSI Membership Certificate
- Voting rights at AGM.

### More services for Silver and Gold Members

- Free PLUS service charge
- Increased relationship management.

### Even more services for Gold Members

- Free training on electronic products, including BSOL.

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## Membership Services

### Standards

#### 50% discount on all hardcopy British Standards

You will receive a discount of 50% off the price of all British Standards including all European and ISO standards that have been adopted as British Standards. These are easily identified. They are prefixed by BS, BS EN, BS ISO or BS EN ISO.

#### Discounts on foreign and international standards

If you need other foreign or international standards from other national standards bodies or trade association we should be able to source them for you. You are entitled to 40% off pure ISO and IEC standards, and up to 10% on foreign standards.

#### 50% discount on a subscription to British Standards Online (BSOL)

British Standards Online **BSOL**

The leading bibliographic, cross-reference and full-text database of standards and publications, British Standards Online (BSOL) is rich in business-critical content covering a broad range of disciplines for all industry sectors.

Delivering information directly to the desktop, this growing resource contains bibliographic details of more than 45,000 publications and allows you to download the full-text of any standard.

- Searching BSOL is easy. It contains 12 search fields to help you pinpoint the information or standard you need
- 24/7 instant unlimited online access
- Dynamic daily content updates – you know you have the latest information at the click of a mouse
- Email alert service so that you are given early notification of changes
- Easy-to-read summary lists and pages
- Clear and improved quality images using PDF presentation
- Standards and publications classified according to the International Classification for Standards (ICS)
- Subscribe to the entire collection, choose from 55 subject-related modules, or customize your collection.

For further information on how to subscribe to BSOL, please call us on **+44 (0)20 8996 9001**.

#### Free postage and packing

By becoming a Member, you will no longer have to pay for standard delivery charges. Postage and packing is another Member benefit regardless of the number of items you order, and to wherever they are being dispatched. Special delivery options are available and chargeable.

#### Credit facilities

The usual way to pay for standards is by credit card or cheque. However, to make buying standards quicker and easier, your Membership allows you access to a credit facility, this is subject to status, so pre-payment will no longer be necessary.

### Member Helpline

Members have access to a dedicated helpline service, designed to answer straightforward questions on global standards. Rather than spending vast amounts of time searching the web, BSI can offer direct assistance in many ways including basic information such as standard status or cost.

- The Helpline does not offer interpretation to any standards
- Export enquiries that encompass subject areas like certification and testing requirements, export legislation, language requirements, product liability, patents and trademarks, fall outside the scope of this Helpline
- BSI will not recommend one standard over another.

### Knowledge Centre

- Enquiry Line – free access to high quality information service
  - Detailed subject searches on standards databases
  - Supersession and status information
  - Contents page or scope of standard, to help you make the right purchase
- Postal loan service – international and foreign standards
- 50% discount on all withdrawn British Standards purchases
- Free access to standards in our ground floor member study area

For more information, please visit [www.bsigroup.com/knowledgecentre](http://www.bsigroup.com/knowledgecentre).

#### BSI Membership Certificate

On becoming a BSI member you will receive a BSI Membership Certificate to display to your stakeholders. It confirms that your organization is a BSI Member.



“The modern BSI is a progressive, customer-focused organization seeking to provide a first class service to its Members”

## Membership Services

### Current Awareness

#### PLUS – Private List Updating Service

A service exclusive to BSI Members, PLUS ensures that your standards collection is up-to-date with little effort on your part. All you need to do is submit the list of standards you want tracked and then leave the rest to us. Your list will be validated and programmed into our product database so that when one of your standards is revised, superseded or amended we'll send you the latest version as soon as it becomes available. There is a validation and annual service charge payable for this service.

Benefits of PLUS include:

- Worldwide coverage - PLUS monitors more than 130 standards organizations worldwide, the most extensive coverage anywhere
- Customized service - Regardless of the number of standards that are on your list, PLUS offers a tailor-made service, monitoring all your essential standards
- Save time and money - PLUS reduces the time spent on updating your standards library and the potential errors and oversights. PLUS is a highly cost-effective method of keeping your standards up-to-date. Members who subscribe to PLUS find that the service pays for itself over the course of the year
- As PLUS is an automated service, all you have to do is provide us with your initial listing. You will receive regular updates and any new standards automatically
- You do not have to worry about monitoring or ordering your PLUS documents – you simply leave the administration to us
- ISO 9000 registration - A subscription to PLUS is an automatic verification that you hold all the latest standards. Therefore PLUS fulfils the document control requirements of ISO 9000 registration
- Reduce your legal risk - Standards are very important documents. They cover the legal requirements for a number of industries. PLUS minimizes your legal risk by ensuring that you use the correct standard versions at all times
- Expert knowledge - BSI is an authoritative source of standards information in the world. By placing this time-consuming task in the hands of experts, you can ensure peace of mind for you and your business.

#### 50% discount on BSI Conferences\*

BSI conferences bring together key players to learn about the latest trends, regulations and topical issues, with opportunities for delegates to take part in open discussions and debates led by panels of expert speakers. In addition, these conferences may have workshops running alongside to provide guidance and practical advice.

With relevant and up-to-date information, presented in an accessible and appropriate manner, you will leave our events better equipped to face your professional challenges and responsibilities.

\*50% discount applies to BSI conferences only; discounts may differ for other events formats and partnered conferences.

#### Free monthly Update Standards magazine

Update Standards magazine is the monthly current awareness publication that provides you with all of the latest information on standards and publications work. It includes information on new and revised British Standards, drafts for public comment, amendments to British Standards; British Standards under review, proposed for withdrawal and withdrawn and much more.

PDF versions of Update Standards magazine are available for download from the Member Only site.

### Online Services

#### Members' site

As a BSI Member, you will have your own website [www.bsismembers.com](http://www.bsismembers.com). The website will detail all the Membership services and benefits available to you, together with links to relevant areas of the BSI global site. If you register on the Members' site you will also be able to:

- View your PLUS list and email us with any amendments you need to make
- Pay for your annual Membership subscription
- Change your account address
- Request email alerts on information of specific interest to you
- Download the PDF version of Update Standards magazine
- Access to the patents website [www.espacenet.com](http://www.espacenet.com)

“Full marks to BSI’s library – helpful, knowledgeable and efficient”

## Silver & Gold Members

### Just for Silver and Gold Members

#### Free PLUS service charge

There is no service charge for PLUS regardless of the number of standards that you add to your PLUS list.

#### Increased relationship management

You will be assigned with your own dedicated account manager who will be able to deal with all your BSI related needs and queries.

### Exclusively for Gold Members

#### Free training on electronic products

We can provide a range of software support tools to help you manage and implement standards, primarily in the fields of management systems, including:

- Quality
- Environment
- Occupational health and safety
- Information security management.

In addition, we can arrange an evaluation of electronic products and any subsequent training that may be necessary. BSI can also supply selected standards in PDF.

For further information please email [bsonlinesupport@bsigroup.com](mailto:bsonlinesupport@bsigroup.com)

“Working in partnership with BSI allows our company to demonstrate our commitment to providing quality products and levels of service in an environmentally responsible manner”

## Become a BSI Member

### Become a BSI Member today!

We have made it easy for you to become a Member, as you can apply and pay for BSI Membership in a number of different ways.

To get a quote for a year's subscription to BSI Membership please contact the Membership Department at BSI:

**Tel:** +44 (0)20 8996 7002

**Fax:** +44 (0)20 8996 7047

**Email:** [membership@bsigroup.com](mailto:membership@bsigroup.com)

Or online to request an instant quote and, if you wish, pay by credit card at the same time at [www.bsimembers.com/new](http://www.bsimembers.com/new)

### Ways to pay

#### 1. By cheque

Return your completed Application Form in the prepaid envelope provided with a cheque for the required subscription fee. Cheques should be made payable to 'British Standards Institution' and your invoice number written on the back.

#### 2. By BACS

Return your completed application form together with a BACS remittance advice in the prepaid envelope provided.

#### Our bank details are:

HSBC, 22 Victoria Street, Westminster London SW1H 0NJ

Sort code 40-07-13 Account number 81538993

Swift code MIDLGB22

#### 3. By phone

We accept Visa, Mastercard, and American Express. Simply call the BSI Membership Department on **+44 (0)20 8996 7002** where one of our advisors will be happy to take your payment. Completed application forms should then be sent in the prepaid envelope provided or faxed to **+44 (0)20 8996 7047**

*NB. Please note that BSI Membership will only be set up on receipt of one of the payments listed above.*

We do not take purchase orders as payment.

### Information needed for quoting

In order to provide you with an accurate verbal or written quotation for your Membership we will require the following information:

Type of organization	Information required
Private individual Sole trader Partnership Professional Government	Number of employees <sup>1</sup>
Industrial Commercial	Number of employees <sup>1</sup> Turnover (to nearest £M) <sup>2</sup>
Local authority Police force Fire service	Population ('000s)
Educational Housing association Healthcare establishment	None required as a standard fee is applied
Association Institution Representative body	Subscribing income ('000s)
Retailers	Annual sales (to nearest £M) <sup>2</sup>
Food Beverage Pharmaceutical Biotechnology	Annual sales (to nearest £M) <sup>2</sup>

**Note 1** Number of employees means the average number of people irrespective of contractual status (based on last audited accounts).

**Note 2** Turnover means the annual value of pre-VAT sales (based on the last audited accounts), plus the value of exports (including subsidiaries abroad).

## Useful Contact Details

### BSI Membership

**Tel:** +44 (0)20 8996 7002 **Fax:** +44 (0)20 8996 7047

**Email:** [membership@bsigroup.com](mailto:membership@bsigroup.com)

[www.bsimembers.com](http://www.bsimembers.com)

For general membership enquiries or to talk to one of our account managers.

### BSI Customer Services

**Tel:** +44 (0)20 8996 9001 **Fax:** +44 (0)20 8996 7001

**Email:** [info@bsigroup.com](mailto:info@bsigroup.com) – for general enquiries

**Email:** [orders@bsigroup.com](mailto:orders@bsigroup.com) – to order standards, books and CD

[www.bsigroup.com](http://www.bsigroup.com)

### Knowledge Centre

**Tel:** +44 (0)20 8996 7004 **Fax:** +44 (0)20 8996 7005

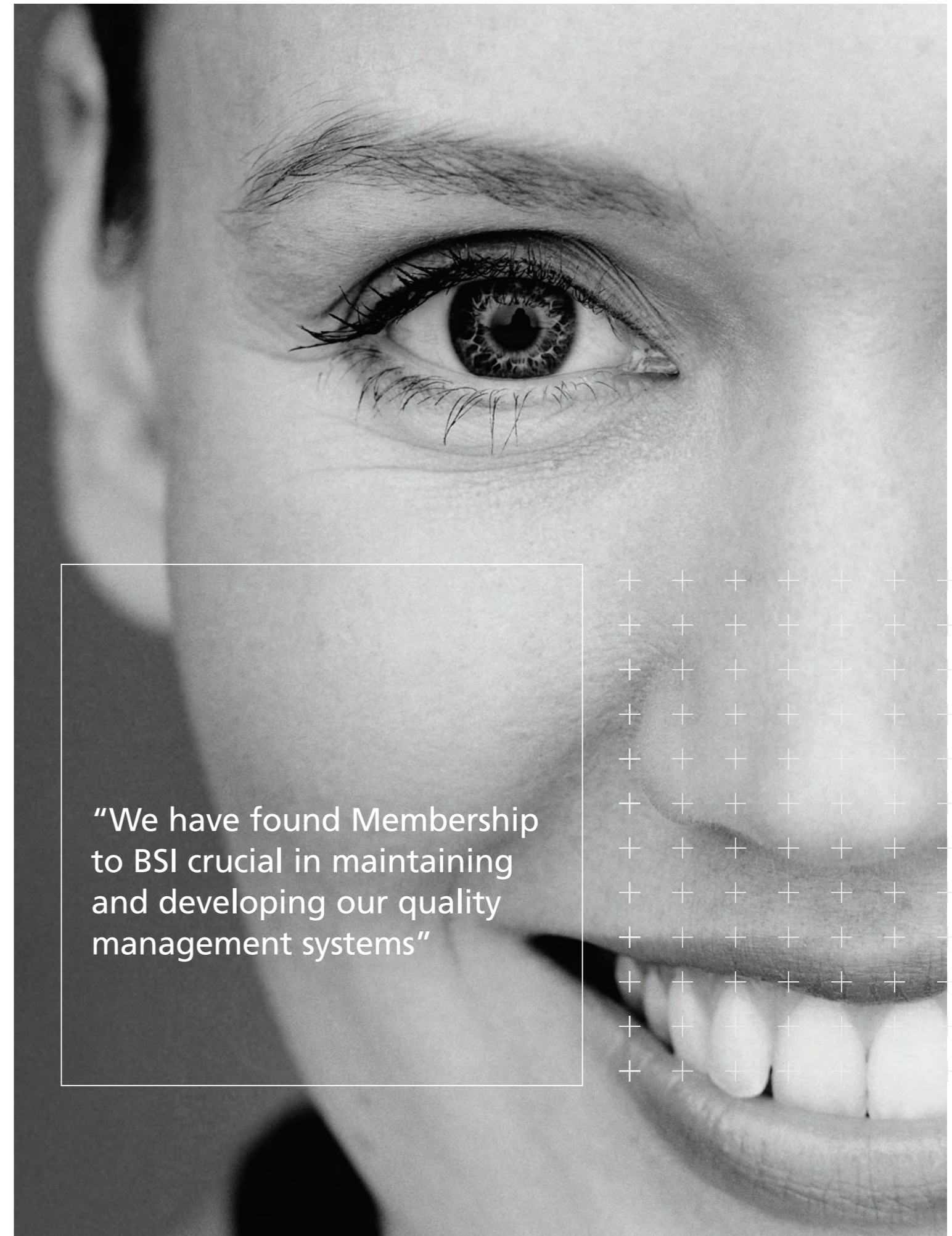
**Email:** [knowledgecentre@bsigroup.com](mailto:knowledgecentre@bsigroup.com)

[www.bsigroup.com/knowledgecentre](http://www.bsigroup.com/knowledgecentre)

### BSI Online Support Services

**Tel:** +44 (0)20 8996 7555 **Fax:** +44 (0)20 8996 7001

**Email:** [bsonlinesupport@bsigroup.com](mailto:bsonlinesupport@bsigroup.com) - for technical support you may need for British Standards Online (BSOL); installing or using your BSI Catalogue on CD or any other electronic product that you subscribe to.



“We have found Membership to BSI crucial in maintaining and developing our quality management systems”