



BSI Membership

raising standards worldwide™



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About BSI



BSI is the oldest and most respected standards body in the world. Founded in 1901, BSI today is a truly global organization providing leading business services to organizations worldwide through a workforce of over 2100 staff and with operations in more than 100 countries.

BSI provides:

- the development of private, national and international standards
- information on standards and international trade
- independent certification of management systems and products
- product testing services
- performance management software solutions.

BSI believes in the universal adoption of best management practices, the reduction of risk through the trading process, and the harmonization and acceptance of international standards.

Why you need standards

Standards are a recognized powerful business tool and can define crucial aspects of a company's safety, quality and reliability, and enable businesses to operate in local and global markets.

Key benefits

Getting and using standards from BSI will help your business to:

- Improve your products and services
- Attract new customers
- Increase your competitive edge
- Reduce your business costs
- Lessen the likelihood of mistakes
- Make your products compatible
- Comply with regulations
- Improve your chances of success.

Why choose BSI Membership?

As a BSI Member you will have access to an exclusive range of business information services aimed at helping you to prosper in an increasingly competitive marketplace.

BSI Membership goes beyond just offering discounts on standards. It can offer a complete package of business critical and alerting services. There are three levels of BSI Membership:

Bronze	Silver	Gold
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These levels are based on a set of criteria organized in bands. These bands, from 0 to 25, are based on an organization's type, size, turnover, and number of employees.

Membership services checklist

Bronze, Silver and Gold Members benefit from the following services:

Standards

- 50% discount on all hardcopy British Standards
- Discounts on foreign and international standards
- 50% discount on a subscription to British Standards Online (BSOL)
- Access to IHS Technical Indexes and Barbour products*
- Free postage and packing
- Credit facilities to make buying standards quicker and easier.

*BSI Membership is a pre-requisite for all IHSI and Barbour products that contain British Standards

Member Helpline

- A Member's helpline service that can answer straightforward questions on British and international standards and also give you access to BSI's Technical Committees.

Resource centre

- Free access and use of the BSI Library
- Access worldwide standard references through the library loan service
- User guides on the library site www.bsi-global.com/library
- Access withdrawn British Standards.

Current awareness

- Access to a global, tailored automatic updating service called PLUS – saving you time, money and effort
- Free quarterly Business Standards magazine
- Free monthly Update Standards magazine (including PDF version on Member Only site)
- Free annual CD-ROM catalogue of British Standards.

Online services

- Free entry in BSI's new, searchable Online Member Directory
- Access to a patents website www.espacenet.com
- Free carriage on the Members Online Bookshop, www.bsimembers.com/MOB
- Member Only site.

Other entitlements

- BSI Membership Certificate
- Voting rights at AGM
- Discounts on conferences, seminars and workshops.

More services for Silver and Gold Members

- Free PLUS service charge
- Free monthly subscription to CD-ROM catalogue of British Standards
- Increased relationship management
- Best practice print procurement offer
- 3-for-2 offer for delegates on selected conferences and training courses run by BSI British Standards
- Favourable rates on in-house training courses.

Even more services for Gold Members

- Free first consultation with BSI Business Information Consultancy
- Free training on electronic products.

Membership Services



Standards

50% discount on all hardcopy British Standards

You will receive a discount of 50% off the price of all British Standards including all European and ISO standards that have been adopted as British Standards. These are easily identified. They are prefixed by BS, BS EN, BS ISO or BS EN ISO.

Discounts on foreign and international standards

If you need other foreign or international standards from other national standards bodies or trade association we should be able to source them for. You are entitled to 40% off pure ISO and IEC standards, and up to 10% on foreign standards.

50% discount on a subscription to British Standards Online (BSOL)

British Standards Online | **BSOL**

The leading bibliographic, cross-reference and full-text database of standards and publications, British Standards Online (BSOL) is rich in business-critical content covering a broad range of disciplines for all industry sectors.

Delivering information directly to the desktop, this growing resource contains bibliographic details of more than 45,000 publications and allows you to download the full-text of any standard.

- Searching BSOL is easy. It contains 12 search fields to help you pinpoint the information or standard you need
- 24/7 instant unlimited online access
- Dynamic daily content updates – you know you have the latest information at the click of a mouse
- Email alert service so that you can given early notification of changes
- Easy-to-read summary lists and pages
- Clear and improved quality images using PDF presentation
- Standards and publications classified according to the International Classification for Standards (ICS)
- Subscribe to the entire collection, choose from 55 subject-related modules, or customize your collection.

For further information on how to subscribe to BSOL, please call us on **+44 (0)20 8996 7555**.

Access to IHS Technical Indexes and Barbour products

Membership is a contractual obligation if you wish to subscribe to an IHS Technical Indexes or Barbour online product that contains British Standards.

Free postage and packing

By becoming a Member, you will no longer have to pay for standard delivery charges. Postage and packing is another Member benefit regardless of the number of items you order, and to wherever they are being dispatched. Special delivery options are available and chargeable.

Credit facilities

The usual way to pay for standards is by credit card or cheque. However, to make buying standards quicker and easier, your Membership allows you access to a credit facility, this is subject to status, so pre-payment will no longer be necessary.

Member Helpline

Members can benefit from access to a Helpline service that can further support any business. The service is designed to answer straightforward questions on global standards. Rather than spending vast amounts of time searching the web, BSI can offer direct assistance in many ways including basic information such as standard status or cost; or getting help from the experts and providing access to the standard formers.

- The Helpline does not offer interpretation to any standards
- Export enquiries that encompass subject areas like certification and testing requirements, export legislation, language requirements, product liability, patents and trademarks, fall outside the scope of this Helpline
- BSI will not recommend one standard over another.

Resource centre

Located at British Standards headquarters in Chiswick, London, the BSI Library is one of the world's most comprehensive information resources on standards.

The Library holds:

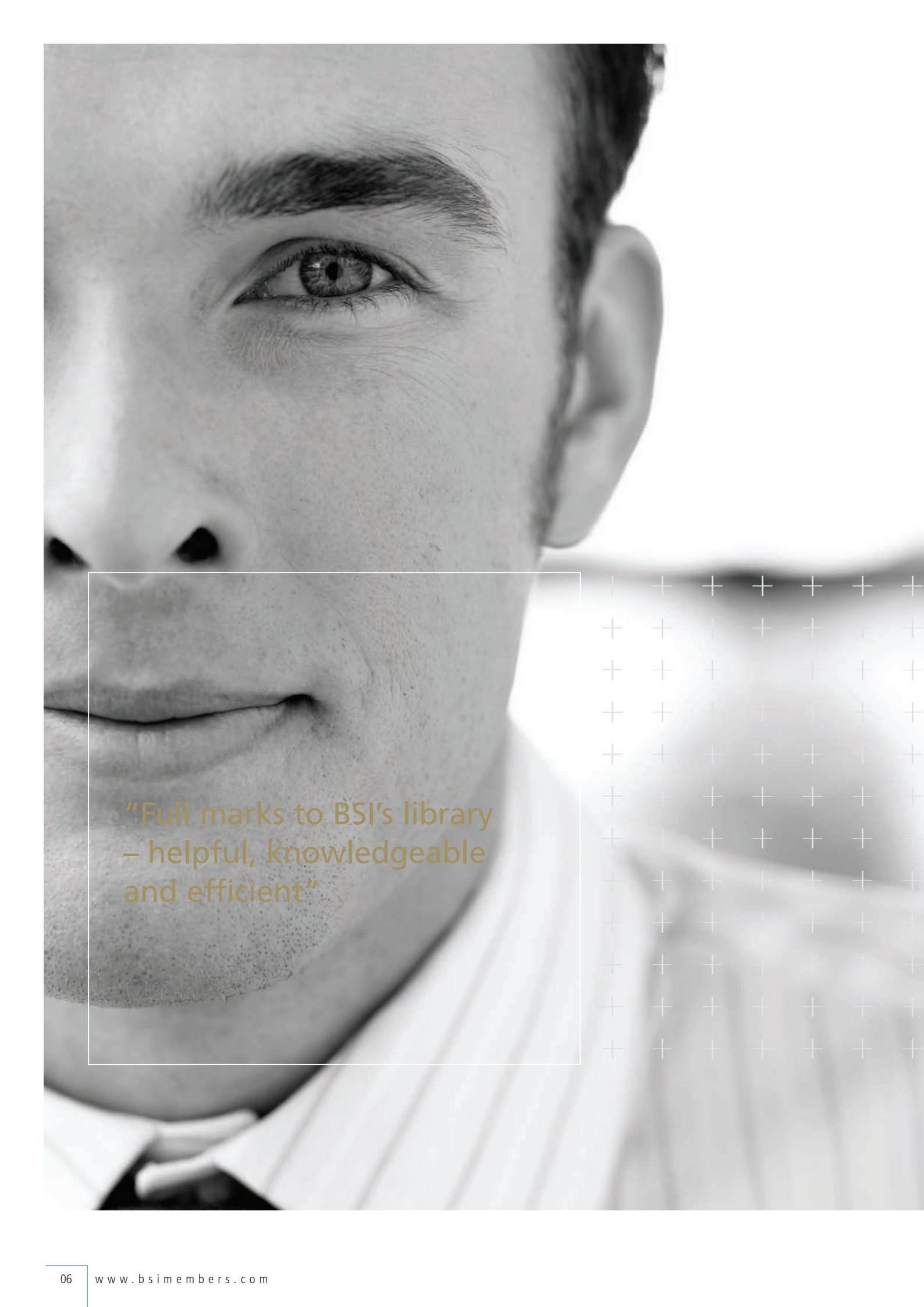
- 500,000 standards including BS, ISO, CEN, CENELEC, IEC and many other foreign standards, including DIN, AFNOR, JIS, CSA, AS and others
- Industry standards collections including ASME, ASTM, VDI and NEMA
- Information and standards catalogues for other ISO Member countries
- EU legislation, building codes and health and safety guidelines
- Environmental section – books, journals, reports and leaflets
- Array of books titles on quality and business improvement, health & safety etc
- Archive of withdrawn British Standards, BSI Catalogues, BSI news, annual reports and other historical records dating back to 1903.

You will also have access to the BSI Bookshop where you will be able to purchase a range of standards, books and guides. For more information and some useful guides, please visit www.bsi-global.com/library.





“The modern BSI is a progressive, customer-focused organization seeking to provide a first class service to its Members”



“Full marks to BSI’s library
– helpful, knowledgeable
and efficient”

Membership Services



Current awareness

PLUS – Private List Updating Service

A unique service exclusive to BSI Members, PLUS ensures that your standards collection is up-to-date with little effort on your part. All you need to do is submit the list of standards you want tracked and then leave the rest to us. Your list will be validated and programmed into our product database so that when one of your standards is revised, superseded or amended we'll send you the latest version as soon as it becomes available. There is a validation and annual service charge payable for this service.

Benefits of PLUS include:

- Worldwide coverage - PLUS monitors more than 130 standards organizations worldwide, the most extensive coverage anywhere
- Customized service - Regardless of the number of standards that are on your list, PLUS offers a tailor-made service, monitoring all your essential standards
- Save time and money - PLUS reduces the time spent on updating your standards library and the potential errors and oversights. PLUS is a highly cost-effective method of keeping your standards up-to-date. Members who subscribe to PLUS find that the service pays for itself over the course of the year
- As PLUS is an automated service, all you have to do is provide us with your initial listing. You will receive regular updates and any new standards automatically
- You do not have to worry about monitoring or ordering your PLUS documents – you simply leave the administration to us
- ISO 9000 registration - A subscription to PLUS is an automatic verification that you hold all the latest standards. Therefore PLUS fulfils the document control requirements of ISO 9000 registration
- Reduce your legal risk - Standards are very important documents. They cover the legal requirements for a number of industries. PLUS minimizes your legal risk by ensuring that you use the correct standard versions at all times
- Expert knowledge - BSI is an authoritative source of standards information in the world. By placing this time-consuming task in the hands of experts, you can ensure peace of mind for you and your business.

Free quarterly Business Standards magazine

As a BSI Member you will receive the BSI Group's quarterly publication that focuses on the role that quality and standards play in business and how they help increase efficiency, responsibility and profits. Regular features include interviews with leading business figures with news and views on the latest developments in standards, management systems, certification and assessment. Business Standards magazine is only available to BSI Members and BSI clients.

Business Standards magazine has an online version that can be found at www.businessstandards.com

Free monthly Update Standards magazine

Update Standards magazine is the monthly current awareness publication that provides you with all of the latest information on standards and publications work. It includes information on new and revised British Standards, drafts for public comment, amendments to British Standards; British Standards under review, proposed for withdrawal and withdrawn and much more.

PDF versions of Update Standards magazine are available for download from the Member Only site.

Free annual CD-ROM catalogue of British Standards

Each year you will receive a CD copy of the BSI Catalogue. The annual CD makes available the latest standards catalogue information in a fully searchable and user-friendly form.

It offers many benefits including:

- Fast, accurate and expanded search facility to locate information
- Copy and paste function so that text can be exported into other Windows applications to help build related documentation
- Printing facility so that you are able to print single or multiple records as required
- A 'favourites' section that allows you to add collections and folders to your favourites lists
- A 'History' tool that keeps a record of your actions every time you use the CD.

Online services

Member Only site

As a BSI Member, you will have your own website www.bsismembers.com. The website will detail all the Membership services and benefits available to you, together with links to relevant areas of the BSI global site. If you register on the Member Only site you will also be able to:

- View your PLUS list and email us with any amendments you need to make
- Pay for your annual Membership subscription
- Change your account address
- Access the Online Library Catalogue
- Request email alerts on information of specific interest to you
- Download the PDF version of Update Standards magazine
- Access to the patents website www.espacenet.com

The Member Only area is constantly evolving with new content and functionality. Make sure your bookmark it as a favourite.



Membership Services



Member Online Bookshop

In association with The Stationery Office (TSO), BSI has recently announced a new service that gives BSI Members access to over 2.8 million titles across 500 subjects and sectors. These titles complement information given in British Standards and other standards-related products and services. Visit the new BSI Member Online Bookshop at www.bsimembers.com/MOB and:

- Browse the easy-to-use web site to search through a range of subjects, including regulatory information and legislation titles
- Search the site to find a publication that will help you research a particular area of work
- Once registered you can order publications directly through the BSI Member Online Bookshop
- Bookmark this site as a favourite and visit to see what's new in your sector
- Free online publication enquiry service for hard to find publications.

BSI Membership entitles you to **FREE** postage and packing on any order placed through the bookshop.



NB: This site does not contain British Standards or any other BSI products and services.

Online Member Directory

Members can add their company details to the BSI Member Directory allowing visitors to our global website to search for any Member by postcode and SIC code. Members will have links to their own website as well as contact details to facilitate B2B opportunities.



Other entitlements

BSI Membership Certificate

On becoming a BSI Member you will receive a BSI Membership Certificate to display to your stakeholders and confirms that your organization is a BSI Member.



Voting rights at AGM and the Annual Review

As a Member you will have voting rights at the AGM. You will also receive a copy of the Annual Review.

Discounts on conferences and training

BSI Conferences and Training unit offers a wide range of events ranging from topical issues such as the implications of not taking web accessibility seriously, to understanding a new standard.

The training programme has been designed to offer practical guidance on the implementation of legislation, directives, standards and supporting documentation. Each training course is based on 'best practice' and delivered by industry experts.

The conferences bring together key players to debate latest trends, regulations and issues with opportunities for delegates to take part in open discussions and debates led by panels of expert speakers.

As a Member you will be entitled to discounts to attend the conferences and training courses.





“British Standards services and information are vital to our ability to compete in today’s world market”



“Working in partnership with BSI allows our company to demonstrate our commitment to providing quality products and levels of service in an environmentally responsible manner”



Silver & Gold Members



Just for Silver and Gold Members

Free PLUS service charge

There is no service charge for PLUS regardless of the number of standard that you list on your PLUS list if you are a Silver or Gold Member.

Free monthly subscription to CD-ROM catalogue of British Standards

In addition to the annual CD, each month you will receive a new up-to-date catalogue. All new and revised records are incorporated into the catalogue, and are easily identifiable.

Increased relationship management

You will be assigned with your own dedicated account manager who will be able to deal with all your BSI related needs and queries.

Best practice print procurement

BSI and The Stationery Office (TSO) provide a range of quality print management services that will reduce the cost of your marketing print, direct mail, operational and transaction printing. This is achieved by:

- Strategic sourcing from the print industry's premier manufacturers
- E-enabling the buying and project management process
- Applying uncompromising quality and security controls
- Employing the industry's best print buyers and product specialists.

Exclusive to BSI Silver and Gold Subscribing Members, this new service can save your business up to 30% of your total print spend. Key benefits include substantial cost savings; reduced time to market allowing your company to focus on core activities.

'A typical organization can spend around two per cent of its revenue on printed products' CAP Ventures

For a **FREE** print cost healthcheck or for more information about the service call +44 (0)20 8996 7002 or email membership@bsi-global.com

3-for-2 offer for delegates on selected BSI conferences and training courses

As a BSI Member, you will be able to send three delegates for the price of two to selected conference and training courses run by BSI British Standards.

Favourable rates for BSI In-house training

"We come to you" is our motto for BSI in-house training. We can take our established training courses and run them to your staff on your premises or location of your choice. In-house training is without doubt the most cost-effective way to develop your staff and a large group of people. They can be trained on site, with no travel or accommodation costs.

BSI is well recognized and our aim is to demonstrate best practice, create an excellent learning environment and provide the right skills to keep your staff motivated after the training. British Standards in-house training will improve and enhance the skills of your professionals, creating a positive impact on your organizational performance.

Areas we focus on include:

- Medical devices
- Information security
- IT service management
- Data protection and freedom of information.

To discuss your requirements for in-house training please contact the BSI Conferences and Training Unit on +44 (0)20 8996 7409.



Gold Members



Exclusively for Gold Members

Free first consultation with BSI Business Information Consultancy

Members seeking technical information about export markets can turn to the Business Information Consultancy team, created specifically to help British businesses compete more effectively in the world market.

The service provides you with the information you need to export your products successfully. The service is versatile: identifying and supplying the latest information on standards, regulations, certification, packaging and labelling requirements, language and more.

Free training on electronic products

We can provide a range of software support tools to help you manage and implement standards, primarily in the fields of management systems, including:

- Quality
- Environment
- Occupational health and safety
- Information security management.

In addition, we can arrange an evaluation of electronic products and any subsequent training that may be necessary. BSI can also supply selected standards in PDF.

For further information please email electronic.products@bsi-global.com





“We have found Membership to BSI crucial in maintaining and developing our quality management systems”

Become a BSI Member



Become a BSI Member today!

We have made it easy for you to become a Member, as you can apply and pay for BSI Membership in a number of different ways.

To get a quote for a year's subscription to BSI Membership please contact the Membership Department at BSI:

Tel: +44 (0)20 8996 7002
Fax: +44 (0)20 8996 7047
Email: membership@bsi-global.com

Or online to request an instant quote and, if you wish, pay by credit card at the same time.

Ways to pay

1. By cheque

Return your completed Application Form in the prepaid envelope provided with a cheque for the required subscription fee. Cheques should be made payable to 'British Standards Institution' and your quotation number written on the back.

2. By BACS

Return your completed application form together with a BACS remittance advice in the prepaid envelope provided.

Our bank details are:

HSBC, 22 Victoria Street, Westminster
 London SW1H 0NJ

Sort code 40-07-13 Account number 81538993 Swift code MIDLGB22

3. By phone

We accept Visa, Mastercard, and American Express. Simply call the BSI Membership Department on **+44 (0)20 8996 7002** where one of our advisors will be happy to take your payment. Completed application forms should then be sent in the prepaid envelope provided or faxed to **+44 (0)20 8996 7047**

NB. Please note that BSI Membership will only be set up on receipt of one of the payments listed above.

We do not take purchase orders as payment.

Information needed for quoting

In order to provide you with an accurate verbal or written quotation for your Membership we will require the following information:

Type of organization	Information required
Private individual	Number of employees ¹
Sole trader	
Partnership	
Professional	
Industrial	Number of employees ¹
Commercial	Turnover (to nearest £M) ²
Local authority	Population ('000s)
Police force	
Fire service	
Educational	None required as a standard fee is applied
Housing association	
Healthcare establishment	
Association	Subscribing income ('000s)
Institution	
Representative body	

Note 1 Number of employees means the average number of people irrespective of contractual status (based on last audited accounts).

Note 2 Turnover means the annual value of pre-VAT sales (based on the last audited accounts), plus the value of exports (including subsidiaries abroad).

Useful Contact Details

BSI Membership

Tel: +44 (0)20 8996 7002

Fax: +44 (0)20 8996 7047

Email: membership@bsi-global.com

www: www.bsimembers.com

BSI Customer Services

Tel: +44 (0)20 8996 9001

Fax: +44 (0)20 8996 7001

Email: info@bsi-global.com – for general enquiries

Email: orders@bsi-global.com – to order standards, books and CD

www: www.bsi-global.com

Resource Centre

For the library loan service or information about international, regional and industry standards as well as some legal documentation.

Tel: +44 (0)20 8996 7004

Fax: +44 (0)20 8996 7005

Email: library@bsi-global.com

www: www.bsi-global.com/library

BSOL and Electronic Product Support

Tel: +44 (0)20 8996 7555

Fax: +44 (0)20 8996 7001

Email: BSOLinfo@bsi-global.com - for general information about BSOL, as well as requesting a quote and dedicated technical support.

Email: productsupport@bsi-global.com - for any technical assistance you may need for installing or using your BSI Catalogue on CD or any other electronic products that you subscribe to.





www.bsimembers.com

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